## IN THE UNITED STATES BANKRUPTCY COURT NORTHERN DISTRICT OF TEXAS DALLAS DIVISION

IN THE MATTER OF: FEDERICO GUEVARA III HERLINDA GUEVARA Plaintiffs, )CHAPTER 13 CASE NO. 07-32604 FEDERICO GUEVARA III HERLINDA GUEVARA ) ADV. PROC. NO. 08-03191 Plaintiffs, VS. WELLS FARGO BANK, N.A., SUCCESSORS BY MERGER TO WELLS FARGO HOME MORTGAGE, INC., ASSIGNS AND/OR SUCCESSORS IN INTEREST Defendant.

> ORAL DEPOSITION OF TAMARA SAVERY JULY 15, 2009

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ORAL DEPOSITION OF TAMARA SAVERY, produced as a witness at the instance of the Plaintiffs, taken in the above-styled and -numbered cause on the 15th day of July, 2009, from 10:11 a.m. to 4:10 p.m., before Sherry Patterson, a Certified Shorthand Reporter in and for the State of Texas, reported by machine shorthand, at the offices of Hermes, Sargent, Bates, 901 Main Street, Suite 5200, Dallas, Texas, pursuant to the agreements as stated on the record and/or the Federal Rules of Civil Procedure.

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Page 4 1 PROCEEDINGS 2 (Reading of Rule 30(b)(5) was waived by 3 agreement of Counsel.) 4 TAMARA SAVERY, 5 having been first duly sworn, testified as follows: 6 **EXAMINATION** BY MR. BARTHOLOW (10:11 a.m.): 7 Good morning, Ms. Savery. 8 Ο. 9 Α. Good morning. Just as a preliminary matter, let's go through a 10 Ο. 11 little bit of the formalities. I understand you're familiar with the process, but generally I'm going to 12 ask you a series of questions. I'd ask that you let me 13 finish asking each question before responding so that 14 15 the court reporter can be sure to get your answer fully. 16 Please also be sure to respond using words rather 17 than head nods or uh-huhs and huh-uhs. Although the court reporter I'm sure is adept at reporting those, 18 it's easier if we have yeses and nos. And I'd ask that 19 you limit your response to the question that's asked. 20 Other than that, let's proceed with a little bit of 21 background information to begin with. 22 23 Α. Okay. 2.4 Let's talk about your educational background. Ο. 25 Okay. Within the mortgage business? Α.

- 1 Q. Well, let's just start generally.
- 2 A. Okay. I was in a two-year community college. I
- 3 did not finish college with a degree. I've been in the
- 4 mortgage business for about 15 years now. Extensive
- 5 areas within Wells Fargo and the mortgage business from
- 6 customer service to accounting to client relations to
- 7 cross selling mortgage products, so I have some
- 8 extensive background. And of course now I'm in the
- 9 litigation default operation support area, so I have an
- 10 extensive background in the mortgage industry.
- 11 Q. Okay. And you indicated that you've worked other
- 12 places than Wells Fargo, correct?
- 13 A. Correct.
- 14 Q. How long have you worked for Wells Fargo?
- 15 A. I'm going on eight years with Wells Fargo.
- 16 Q. Okay. So then you began eight years ago, just to
- 17 be clear?
- 18 A. That is correct, in 2001, correct.
- 19 Q. All right. Prior to working for Wells Fargo who
- 20 did you work for?
- 21 A. I worked for Worldcom, which is a
- 22 telecommunications company. Prior to that I worked for
- 23 First Nationwide Mortgage; and prior to that I worked
- 24 for Bechtel Power Corporation, which was in
- 25 telecommunications.

- 1 Q. Okay. So little bit of telecommunications, a
- 2 little bit of mortgage experience?
- A. Correct.
- 4 Q. What were your responsibilities at First
- 5 Nationwide?
- 6 A. At First Nationwide I worked in the payment
- 7 processing area, monetary research, researching payments
- 8 and application of payments.
- 9 Q. Okay.
- 10 A. So basically -- basically at First Nationwide it
- 11 was all payment -- payment processing and payment
- 12 research.
- Q. Okay. And then eight years is a long time to be
- 14 at one place, so I imagine you've worn a few different
- 15 hats --
- 16 A. I have.
- 17 Q. -- in your time at Wells Fargo?
- 18 A. Yes.
- 19 Q. So let's start with your first position at Wells
- 20 Fargo.
- 21 A. Okay.
- Q. What was that?
- 23 A. When I came on board with Wells Fargo there was a
- 24 program where we were doing refinancing; and those
- 25 refinances were done over the -- via the telephone, rush

- 1 on demand, so to speak. It was a program for easy
- 2 refinancing. And from that area I went onto --
- Q. Quickly, where were you -- where was that office
- 4 located?
- 5 A. That was in Frederick.
- 6 Q. So that would be Frederick --
- 7 A. All of the positions that I have held have been
- 8 in Frederick, Maryland.
- 9 Q. Okay. So is that -- am I correct that that is a
- 10 facility that houses both ASC and Wells Fargo employees?
- 11 A. That is correct.
- 12 Q. Okay. And so in working in that division, was
- 13 your role technically with Wells Fargo or ASC in the
- 14 refi department?
- 15 A. ASC.
- 16 Q. ASC, okay.
- 17 A. Yes.
- 18 Q. All right. Sorry to interrupt you. What was the
- 19 next thing that you did?
- 20 A. The next area that I went into was an area that
- 21 no longer exists; but it was cross selling where we
- 22 would solicit, explain to our customers the different
- 23 products we had to offer such as credit cards or
- 24 additional insurance and that type of thing. And that
- 25 incorporated into your customer service -- when we had

- 1 cross selling it incorporated into customer service.
- 2 And so I went from that position into customer service.
- 3 Q. Okay. Let me stop you there.
- 4 A. Okay.
- Q. Was that mortgage related to cross selling?
- 6 A. It was mortgage related products, yes.
- 7 Q. Okay. So you mentioned insurance and credit
- 8 cards. Was it homeowners' insurance, or was it --
- 9 A. No. It could be life insurance. It could be --
- 10 we had products -- Servpro, which was --
- 11 Q. Home clean-up?
- 12 A. Home clean-up, that type of thing. Different
- 13 things we could offer them.
- 14 O. And credit cards?
- 15 A. Correct.
- 16 Q. Okay. How did the credit card system work?
- 17 We're getting a little bit afield, but I'm just --
- 18 A. As far as the credit -- it was a Wells Fargo
- 19 credit card. If they were interested in credit cards,
- 20 we could send them to -- basically I would explain some
- 21 of our products if they were interested; and then I
- 22 would send them onto someone who could explain the
- 23 details of that.
- Q. And then you moved to your third position which
- 25 was in customer service?

- 1 A. Correct.
- Q. What was your title within -- in that position
- 3 initially?
- 4 A. I was the -- I was a lead customer service
- 5 representative. And at that point with our -- back to
- 6 the rush on demand refinancing, that grew; and we
- 7 brought on several new people in a new group that were
- 8 doing the refinancing and taking the applications over
- 9 the telephone. And I was a lead over certain amount of
- 10 people within that group.
- 11 And what I did was train -- trained them on that
- 12 product, and I trained in different areas of -- I went
- 13 to Minneapolis and trained personnel. Different areas
- of customer service that I trained in rush on demand
- 15 refinancing, and I monitored for quality and trained
- 16 when necessary.
- 17 Q. What does monitored for quality mean?
- 18 A. Monitoring their telephone conversations to make
- 19 sure that, you know, they were -- the verification was
- 20 proper, the questions they were answering was proper, we
- 21 were in line of what we could say and could not say.
- Q. Must have been a guilty pleasure.
- Okay. And how long were you -- well, what were
- 24 the years that you served in that role?
- 25 A. Good question. Okay. I started -- and forgive

- 1 me for not having my dates in my head. But with the
- 2 customer service position, that was -- with that role
- 3 I'm going to say it was close to three years, because
- 4 within that -- after rush on demand started to phase
- 5 out, we went back in -- I went back into the customer
- 6 service role.
- 7 And at that point I was a lead customer service
- 8 representative that would handle where -- our group was
- 9 in servicing. We were customer service. And if there
- 10 was a -- I was an escalation representative. If the
- 11 representative was unable to handle a particular call or
- 12 did not know the information or if they wanted to speak
- 13 to a more senior representative, that phone call would
- 14 come to me.
- Q. Okay. And so again, I'm sorry, what -- do you
- 16 know what specific years that would have been? Or I
- 17 guess was the next job the job you're currently in?
- 18 A. No. The next job that I went to from that was in
- 19 client relations or client services, and I was a
- 20 consultant. And that was for ASC. And my duties at
- 21 that point was a consultant for certain investors that
- 22 we -- that we acquired their pools of loans.
- 23 And I was that go-to person for that investor,
- 24 and it was Morgan Stanley and Goldman Sachs at the time.
- 25 And we acquired -- we didn't acquire, but I acquired

- 1 Ohio [phonetic] Savings as one of my relationships that
- 2 I had; and they -- I was the go-to person for any of
- 3 their reporting, any questions they may have had on one
- 4 of their loans in their pools that we were servicing.
- 5 So I was that go-to person in client relations, and that
- 6 position --
- 7 Q. Can you define what being a go-to person
- 8 entailed?
- 9 A. Basically if there -- again, if there was
- 10 questions on a particular loan in the pool, if there was
- 11 an acquisition or they were selling a certain pool of
- 12 loans, you know, they'd send me up the numbers reports.
- Q. Okay. For example, you say questions regarding a
- 14 particular loan in a certain pool. What would be an
- 15 example of a type of question that you might get?
- 16 A. I may get a phone call from the investor, I've
- 17 got this particular loan that perhaps is in foreclosure,
- 18 REO, I need some details of what's going on, where that
- 19 loan is at in the process of foreclosure, or perhaps it
- 20 was an REO. And then my job was to go to those
- 21 different areas, those different departments and get the
- 22 details for the client.
- Q. Okay. And forgive me, but let's decode the
- 24 acronym REO.
- 25 A. I apologize. That would be real estate -- or

- 1 real estate -- after it goes into foreclosure, that's
- 2 real estate owned properties. And that department --
- 3 and I apologize for the acronym. We call it REO. So if
- 4 any of those properties at that point was a real estate
- 5 owned property and if they needed information on either,
- 6 you know, the selling of that property, any visit we may
- 7 have had on that property, again, they would come to me.
- 8 And then I would outsource the different areas --
- 9 Wells Fargo is a very large company with a lot of
- 10 different departments, so it was much more feasible to
- 11 have that one central person that could go to those
- 12 different areas and answer those questions for that
- 13 particular client.
- 14 Q. Okay. And so how long did you do that job?
- 15 A. I did that job a little over two years. I want
- 16 to say two and a half years.
- 17 Q. All right. And then?
- 18 A. And then I went onto the default operation
- 19 support group.
- 20 O. Which is where you are now?
- 21 A. Which is where I am now. And I have been there
- 22 -- it was a year in April, so it was April 2008 I came
- 23 on board with the default operations support group.
- Q. Okay. And so this case landed on your desk just
- 25 a few short months later then, correct?

- 1 A. Well, a year later. I've been with the
- 2 department a year, so yes, it did.
- Q. Okay, all right. So you began with the default
- 4 operation support group. Let's talk about training.
- 5 Were you trained to be a default operations
- 6 support person?
- 7 A. Yes, there was training involved. One of the
- 8 reasons -- one of the key reasons that I was brought
- 9 onto that department was some of my knowledge and
- 10 understanding servicing agreements with our subprime
- 11 portfolio.
- 12 And of course, working in the mortgage industry,
- 13 I do have your basic knowledge of mortgage. And some of
- 14 the training did require the processes of bankruptcy,
- 15 because I came into a small group of bankruptcy
- 16 litigation representatives. We've now incorporated out
- 17 to include foreclosure litigation specialists is
- 18 actually what my title is.
- 19 Q. Okay. So what did that training entail?
- 20 A. The training entailed, of course, going through
- 21 the basics of bankruptcy, going through basically how we
- 22 handle the file from start to finish. And again, with
- 23 that position we have files assigned to us that's
- 24 litigated. There is an attorney assigned to it. But
- 25 you know, I go back to that go-to person.

- 1 We're assigned that case, and that -- and an
- 2 attorney will come to us if there's information needed,
- 3 if they need certain documentation. We monitor that
- 4 file of where it stands in the litigation process.
- 5 O. Would this be an attorney at Wells Fargo?
- 6 A. No. This would be an outsourced attorney from
- 7 our direct source.
- 8 Q. Okay.
- 9 A. Which are most of the attorneys --
- 10 Q. For example -- for example, counsel in this case;
- 11 would that be an example of your attorney contact?
- 12 A. That's correct, yes.
- Q. Okay, okay. And so you operate as a go-to person
- or an ombudsman basically for that attorney?
- 15 A. Well, and for Wells Fargo. I'm monitoring that
- 16 litigated file.
- 17 Q. Okay.
- 18 A. You know, and I track it on a weekly or monthly
- 19 basis depending on where it is in the process of
- 20 litigation. I also -- our group also is the group that
- 21 if a witness for either mediation, a hearing, a trial or
- 22 a deposition is needed, we're called upon to represent
- 23 the company in that manner.
- Q. Okay. Let's go back to tracking.
- 25 A. Okay.

- 1 Q. Tell me what tracking entails.
- 2 A. Well, when I say tracking, it just -- we're
- 3 monitoring that case of where it is in the litigation
- 4 process. Has an answer been filed, have we produced
- 5 documentation that we needed to. And we track it within
- 6 a data base, you know; what's the root cause of that
- 7 litigation, who is the attorney assigned to it.
- 8 And we're monitoring the steps of the attorney.
- 9 We're just literally entering that information in the
- 10 data base. If there's settlement requirements, if the
- 11 attorney says, you know, I think we might be able to
- 12 settle this case, here's what we're looking at, then we
- 13 gather that information for our VP level that would make
- 14 that decision on settlement; and we present that
- 15 information to them.
- 16 Q. Okay. And who is the VP level? Is there a
- 17 person that you would report to as the VP?
- 18 A. Jose Pinto.
- 19 Q. Jose Pinto, okay. Is Kim Miller also at your
- 20 facility?
- 21 A. Kim Miller is at our Fort Mill.
- Q. Fort Mill facility, okay.
- 23 A. Correct.
- Q. So you do not report to her?
- 25 A. Not directly under Kim Miller, no.

- 1 Q. Okay, all right. So how -- how would you first
- 2 see a case? How would a case first come to you?
- A. We have what is a litigation mailbox, so to
- 4 speak, an e-mail.
- 5 Q. Okay. Is there a name for that program?
- 6 A. It's not a program. We do have a foreclosure
- 7 litigation mailbox. We also have a bankruptcy
- 8 litigation mailbox, which is monitored by our managers
- 9 or supervisors within our group.
- 10 Q. Is that just simply an e-mail address or --
- 11 A. It is.
- 12 Q. Okay. So for example, I filed a complaint in
- 13 this case. From your perspective, what did it have to
- 14 do to get to you?
- 15 A. Okay. Within this particular case it --
- 16 MR. ALFIERI: I'm going to have to caution
- 17 the witness that we're getting into the realm of
- 18 attorney-client privileged information. So I want you
- 19 to --
- 20 MR. BARTHOLOW: I wouldn't instruct the
- 21 witness in terms of, you know, how to answer. And
- 22 frankly, I'm not sure I understand what would be
- 23 privileged about it.
- MR. ALFIERI: I'm reminding the witness that
- 25 there are privileges that the bank has with respect to

- 1 communications with respect to this case and counsel.
- 2 MR. BARTHOLOW: And I'm not asking her to
- 3 tell me about the contents of communication.
- 4 MR. ALFIERI: Okay.
- 5 MR. BARTHOLOW: I'm asking her to tell me
- 6 about the pathway.
- 7 MR. ALFIERI: All right. Okay.
- 8 A. Okay. Again, something is assigned to me or
- 9 comes to me. It is through -- it is assigned through a
- 10 mailbox. And we handle certain states, and if it comes
- 11 to us we're assigned to that to add into our data base
- 12 to work that file.
- 0. (By Mr. Bartholow) Okay. And so it would come
- 14 to that mailbox. Do you know who would send it to the
- 15 mailbox?
- 16 A. I can't -- well, if you -- you know, sometimes
- 17 with our foreclosure litigation, if our foreclosure
- 18 attorney is noticed, whether it be, you know, a TRO was
- 19 filed or there's -- or this process is going into
- 20 litigation, they make us aware of it; and then we're
- 21 assigned that.
- Q. Okay. So you had bankruptcy counsel in this
- 23 case, correct? Was Barrett -- was the Barrett Burke,
- 24 now Barrett Daffin Firm the firm that was bankruptcy
- 25 counsel for Wells Fargo in this case?

- 1 A. To my knowledge they were bankruptcy counsel in
- 2 this case.
- O. Okay. Would the notification of this lawsuit
- 4 have come from them then?
- 5 A. That, I can't answer. I can't answer that,
- 6 because it did not come directly to me.
- 7 Q. Okay. Who did it go directly to?
- 8 A. I don't know who it went directly to.
- 9 O. Okay. Could you find out for me?
- 10 A. Yes.
- 11 Q. Who then did bring a file to you?
- 12 A. When I was brought into this, you know -- in
- 13 other words, how did it get here today, putting it
- 14 simply?
- 15 O. Well, no. More specifically, when you first
- 16 learned of the case was it -- you know, did it just
- 17 appear on your desk; or did somebody hand it to you and
- 18 say okay, Tamara, I want you to handle this? If it was
- 19 somebody, who was that somebody?
- 20 A. Okay. When the case was brought to my attention,
- 21 because I signed the verification, it was brought to me
- 22 by John Grissom.
- Q. Okay. Is that typical?
- 24 A. It -- it's not as typical as some other files I
- 25 get from either foreclosure or bankruptcy attorneys; but

- 1 yes, I would say yes, it's typical.
- Q. Okay. How many times has that happened?
- 3 A. For me personally?
- 4 Q. Yes.
- 5 A. This would be the first time.
- 6 Q. Okay. And how many other cases have you handled
- 7 in your year and a half since you've been there?
- 8 A. Well, a total -- I don't have the exact total
- 9 number. I can tell you in my case load I believe at
- 10 this point it's about 94 cases.
- 11 Q. About 94?
- 12 A. Right.
- 13 Q. All of them bankruptcy cases?
- 14 A. They are not. They're bankruptcy and
- 15 foreclosure.
- 16 Q. Okay.
- 17 A. And some are small claims as well.
- 18 Q. Okay. How many bankruptcy cases have you
- 19 handled?
- 20 A. I cannot -- I mean, we -- we -- they come, they
- 21 go, they get settled. I can guesstimate a number for
- 22 you. But I would say, you know, 30 to 40.
- Q. Okay, 30 to 40. And none of those came to you
- 24 through Mr. Grissom, correct?
- 25 A. No.

- 1 Q. Okay.
- 2 A. Not directly, no.
- Q. All right. Now, I am aware that this is getting
- 4 into attorney-client communications -- well, I guess
- 5 Mr. Grissom is Wells Fargo, correct?
- 6 A. Correct.
- 7 Q. Okay. He's general counsel there, so probably
- 8 there isn't an issue there. I guess what is the process
- 9 once Mr. Grissom gives you a case? What is -- what are
- 10 you instructed to do?
- 11 A. I was instructed when this was brought to my
- 12 attention -- first time it was brought to my attention
- 13 to review and sign a verification. And when a person
- 14 was needed to be deposed or requested to be deposed in
- 15 this matter, it came to me as a request to be that
- 16 person.
- 17 Q. Okay. When was that?
- 18 A. That was -- I can't recall the exact date. I
- 19 want to say early June.
- 20 Q. Okay. This might help.
- 21 MR. BARTHOLOW: I'd like to mark this as
- 22 Plaintiffs' Exhibit 1.
- 23 (Exhibit No. 1 was marked.)
- Q. (By Mr. Bartholow) If you want to take a look,
- 25 and once you've had a chance to look that over if I

- 1 could have it back.
- 2 I see you're looking at the last page of
- 3 Plaintiffs' Exhibit 1, and that's entitled verification?
- 4 A. Correct.
- 5 Q. Is that your signature?
- 6 A. That is my signature.
- 7 Q. Okay. And Tamara, something I meant to ask you
- 8 earlier that I didn't, have you ever gone by any other
- 9 name besides Tamara -- and how do you pronounce your
- 10 last name?
- 11 A. Savery.
- 12 Q. Savery, okay. Just like I would think. Nice
- 13 name.
- 14 A. Thank you.
- 15 Q. Have you gone by any other name?
- 16 A. No.
- 17 Q. Okay, all right. So that is your signature. And
- 18 what is the date of the notary here?
- 19 A. The note of the notary is April 9th.
- 20 Q. Okay. Does that refresh your recollection?
- 21 A. It refreshes my -- and I'm going to retract that
- 22 and say that I misspoke. When it first came as part of
- 23 being we need you to represent and being a deposition,
- 24 that would have been early June. But yes, so I -- I
- 25 misspoke on that when this first came to me in this

- 1 form. It was April; and yes, I do recall this.
- Q. Okay. I'm going to read just the statement
- 3 that's on the verification. I have read the above and
- 4 foregoing Objections and Answers to Plaintiffs'
- 5 Interrogatories, and the facts set therein are, to the
- 6 best of my knowledge, true and correct. Is that
- 7 accurate?
- 8 A. That is accurate.
- 9 Q. Okay. Did you read these interrogatories?
- 10 A. I did read the interrogatories, yes.
- 11 Q. Okay. And at the time that you signed this, did
- 12 you believe the facts contained there to be true and
- 13 correct?
- 14 A. At the time I signed it, I believed it to be true
- 15 and correct.
- 16 Q. Okay. Tell me why you believed it to be true and
- 17 correct.
- 18 A. Okay. The reason I believed it to be true and
- 19 correct, relying on the personnel and expertise of
- 20 others that reviewed this to be accurate. And to go a
- 21 little bit further, we realized that it was a mistake.
- 22 Q. Well, wait, wait, wait --
- 23 A. Okay.
- Q. So relying on the expertise of others, so
- 25 somebody told you it was true and correct; is that what

- 1 you're saying?
- 2 A. No. When I read this -- when it came to me,
- 3 the -- the research that had been done and the expertise
- 4 of that person that had sent this to me to verify, I
- 5 believed it to be true and correct, yes.
- Q. Okay. Now, when it came to you, did it come to
- 7 you in the form that we see here? Was this -- was this
- 8 what you received the first time that you saw this?
- 9 A. Correct, yes.
- 10 MR. BARTHOLOW: And actually -- is that
- 11 the -- is that the one labeled "my copy" at the top? I
- 12 apologize. No, it's not, okay. Good. Apparently I
- don't have a my copy. That's fine.
- MR. ALFIERI: Did you highlight your copy?
- 15 THE WITNESS: Did you highlight your copy in
- 16 red?
- 17 MR. BARTHOLOW: I did highlight my copy in
- 18 red.
- 19 THE WITNESS: Then this is your copy.
- MR. BARTHOLOW: May we mark this one also,
- 21 and I'll just trade. I'm sorry. That would be helpful.
- 22 Appreciate it.
- 23 (Exhibit No. 1 was re-marked.)
- MR. BARTHOLOW: Okay, there we go. Is that
- 25 the same document that you were just looking at?

- 1 THE WITNESS: Yes.
- 2 MR. ALFIERI: Go completely through it.
- 3 Q. (By Mr. Bartholow) And you're looking through it
- 4 right now to confirm that?
- 5 A. I am looking through it to confirm that, correct.
- 6 Q. Okay. And as we were just discussing, when you
- 7 received this document it was in essentially the same
- 8 form with a blank verification attached; is that
- 9 correct?
- 10 A. That is correct.
- 11 Q. Okay. So then it would follow that you did not
- 12 in fact write any of the responses that are in there; is
- 13 that correct?
- 14 A. That is correct.
- Q. Okay. And so now we need to go back to how did
- 16 you make the determination that this was true and
- 17 correct?
- 18 A. I made the determination that it was true and
- 19 correct based off the expertise and the research done by
- 20 the person that entered the answers.
- 21 O. Who would be?
- 22 A. This came to me from Carol Davis who is a
- 23 paralegal in our Des Moines office.
- Q. Okay. And did Carol prepare it?
- 25 A. I know our attorney I believe prepared it. As

- 1 far as assisting in preparing it, I would say Carol
- 2 Davis did assist in preparing it and gathering the
- 3 information.
- 4 Q. Do you know why Carol didn't sign it then?
- 5 A. I do not know why Carol didn't sign it.
- 6 Q. Who is Carol? What is her role with the company?
- 7 A. She's a paralegal in our Des Moines legal office.
- Q. The Des Moines legal office, okay. What types of
- 9 matters does that office handle?
- 10 A. That is our corporate legal department.
- 11 Q. Corporate legal department, okay. And who would
- 12 Carol report to?
- 13 A. John Grissom.
- Q. Okay. So this came to you via Carol Davis who
- 15 reports to John Grissom. Had you spoken with any
- 16 attorney prior to receiving this document?
- 17 A. I did not.
- 18 O. You did not?
- 19 A. No.
- 20 Q. Okay. Had you reviewed any document prior to
- 21 receiving this document?
- 22 A. I did not review any document prior to receiving
- 23 this. I read the interrogatories. And again, I based
- 24 my signing of this on the expertise that reviewed the
- 25 documents. And to my belief, it -- and that -- the

- 1 proper document -- it was a failure of reviewing the
- 2 proper documentation, and we made a mistake.
- Q. Okay. Now, have you seen the Proof of Claim
- 4 filed in this case?
- 5 A. I have.
- 6 Q. You have, okay. And who does it identify as the
- 7 creditor?
- 8 A. Wells Fargo.
- 9 Q. Wells Fargo, okay. Does it mention Freddie Mac?
- 10 MR. ALFIERI: I'm going to object. If you
- 11 want her to -- if you're asking her about a document,
- 12 please place the document in front of her.
- MR. BARTHOLOW: Okay. I'd like to mark
- 14 Plaintiffs' Exhibit 2.
- 15 (Exhibit No. 2 was marked.)
- Q. (By Mr. Bartholow) And I will represent to you
- 17 that this is the Proof of Claim filed in this case.
- 18 I'll also represent to you that it does not contain the
- 19 exhibits that were attached to it. This is simply the
- 20 claim form.
- 21 A. Okay.
- 22 Q. Okay. Do you agree that that's what this is?
- 23 A. I agree.
- Q. Okay. You said that you have reviewed this
- 25 document; is that correct?

- 1 A. That is correct.
- 2 Q. Okay. And I was just asking you whether this
- 3 document references Freddie Mac anywhere.
- 4 A. This document --
- 5 MR. ALFIERI: Take a look at it. Take a
- 6 look at the entire document and look and see if it
- 7 references Freddie Mac.
- 8 A. This document does not reference Freddie Mac.
- 9 Q. (By Mr. Bartholow) Okay. Are you familiar with
- 10 the claims preparation process, how claims get prepared
- 11 for bankruptcy?
- 12 A. I'm not.
- 0. Okay. Let's go back to your training then. You
- 14 mentioned that you were trained in general bankruptcy
- 15 matters. Was the claims process a part of that training
- 16 at all?
- 17 A. You know, we briefly touched on that; but I don't
- 18 prepare the Proof of Claims, that's not on a daily basis
- 19 that I do. So to say that I'm, you know, an expert in
- 20 that area, I cannot.
- 21 Q. Okay.
- 22 A. And it's not that often that -- let's just say I
- 23 don't see this on a daily basis.
- Q. Okay. So this may be outside the scope of your
- 25 knowledge, and if so that's okay. But in your

- 1 experience in cases where Wells Fargo is acting as
- 2 servicer for another entity, is it typical for a claim
- 3 to omit any reference to the entity for whom it is
- 4 serviced?
- 5 MR. ALFIERI: Objection, form.
- 6 Q. (By Mr. Bartholow) You can answer the question
- 7 if you know.
- 8 A. I cannot answer that.
- 9 Q. Okay. And you can't answer that, is it because
- 10 you're unfamiliar with claims generally; is that right?
- 11 A. In -- correct. You know, I could answer to
- 12 perhaps what would be in front of me and if I could say
- 13 that is typical. But as far as, you know, knowing
- 14 exactly if it is or if it isn't, I cannot answer that.
- 15 O. Okay. And then would it also be accurate to say
- 16 that you can't answer whether Wells Fargo instructs its
- 17 attorneys generally to reference the owner of a loan as
- 18 opposed to simply listing its own name on a claim?
- MR. ALFIERI: Objection, form.
- 20 A. Correct.
- Q. (By Mr. Bartholow) Okay. So you didn't review
- the claim when you signed the verification, correct?
- 23 Did you -- and you didn't review any other document when
- 24 you signed the verification?
- 25 A. Correct.

- 1 Q. Okay. And so you were relying on the preparation
- 2 work by another person in signing a verification; is
- 3 that how you typically sign verifications?
- 4 MR. ALFIERI: Objection, form.
- 5 Q. (By Mr. Bartholow) Have you ever relied on
- 6 someone else's representation in signing a verification?
- 7 MR. ALFIERI: Objection, form.
- 8 A. I have.
- 9 Q. (By Mr. Bartholow) You have?
- 10 A. Uh-huh.
- 11 O. How many times?
- 12 A. Yes, excuse me. I couldn't tell you that. I
- 13 couldn't guesstimate on how many times.
- 14 Q. Would it be every time?
- 15 A. No.
- 16 Q. Okay. In the times where you have not relied on
- 17 somebody else's representation, what was the process for
- 18 verifying a document?
- MR. ALFIERI: Objection, form.
- 20 A. What I would use to verify documentation would be
- 21 the Fidelity System that I use on a daily basis, it's
- 22 one of our software systems, documentation that's imaged
- on our system. And it depends on what I'm being asked
- 24 to verify as to what I would look at to answer that --
- 25 to answer that particular question.

- 1 Q. (By Mr. Bartholow) Okay. And why didn't you do
- 2 that in this case?
- 3 MR. ALFIERI: Objection, form.
- 4 A. Again, I signed that verifying the information
- 5 that was provided was to the best of my knowledge to be
- 6 true and correct, given that -- after it was reviewed,
- 7 the -- the preparer -- I was relying on their expertise
- 8 and their knowledge as to being true and correct.
- 9 Q. (By Mr. Bartholow) Okay. How would you
- 10 determine whether Freddie Mac or Wells Fargo owned a
- 11 given loan?
- MR. ALFIERI: Objection, form.
- 13 A. Well, of course, one of the things we would look
- 14 at the documentation as far as the note, the deed of
- 15 trust. And we may look at our system, if it's in our
- 16 system as being an investor.
- 17 Q. (By Mr. Bartholow) Okay. And in this case was
- 18 it in your system as being an investor?
- 19 A. It was.
- 20 O. It was?
- 21 A. (Witness nods head.)
- 22 Q. Okay. And what system would that be?
- 23 A. That would be our Fidelity System.
- Q. The Fidelity System, okay. Does that system go
- 25 by any other names like MSP or anything else like that?

- 1 You just called it Fidelity?
- 2 A. Fidelity. I call it Fidelity. I'm not familiar
- 3 with MSP System.
- 4 Q. Okay. Let's talk about that system a little bit
- 5 then. What does it do?
- 6 A. Our Fidelity System?
- 7 O. Uh-huh.
- 8 A. It tracks our loans. It's a data base where our
- 9 loans are set up. We can review histories. We can
- 10 review payments that are received. It has -- it has
- 11 different screens that enable us to see where that loan
- 12 is at, I mean, where -- you know, where -- any
- information pertaining to that loan would be on that
- 14 system.
- 15 O. Including an investor?
- 16 A. Including an investor.
- 17 Q. Okay. And do the bankruptcy attorneys have
- 18 access to that system?
- 19 A. I cannot answer if they have access to that
- 20 system or not.
- Q. Okay. Do you know how bankruptcy attorneys
- 22 acquire the information they use to prepare claims?
- 23 A. The bankruptcy attorneys, if there's any other
- 24 system that they use I'm not aware of that, because I
- 25 don't prepare the Proof of Claims.

- 1 Q. Okay.
- 2 A. I would say they were -- would be in conjunction
- 3 with this system within Wells Fargo, that our bankruptcy
- 4 system would use this. But there's -- and there are
- 5 other bankruptcy screens. All of those screens I can't
- 6 answer to because I don't use -- if I'm not using that
- 7 or I'm not preparing that, I'm not familiar with that
- 8 screen. It may not be something that I use.
- 9 Q. Okay.
- 10 A. So I wouldn't answer to that.
- 11 Q. Okay.
- 12 MR. BARTHOLOW: I'll mark this as Exhibit
- 13 Number 3.
- 14 (Exhibit No. 3 was marked.)
- 15 Q. (By Mr. Bartholow) I'll represent to you these
- 16 are the Amended Objections and Answers.
- 17 A. Okay.
- 18 Q. Do you agree that that's what this is?
- 19 A. I agree.
- Q. Okay. And when did you first see this document?
- 21 A. I don't recall the exact date that I first saw
- 22 this document.
- Q. Okay. Originally we mentioned the date in
- 24 June --
- 25 A. Correct.

- 1 Q. -- as being the date that you thought the file
- 2 had first come to you.
- 3 MR. BARTHOLOW: I'm marking as Exhibit 4 a
- 4 verification.
- 5 (Exhibit No. 4 was marked.)
- 6 Q. (By Mr. Bartholow) Do you recognize that as your
- 7 signature?
- 8 A. I do, yes.
- 9 Q. And is that the verification you signed in
- 10 connection with these amended responses?
- 11 A. Yes, sir.
- 12 Q. Okay. What's the date on that?
- 13 A. The date is June 12th, 2009.
- 14 Q. Okay. Would that be the day that you first saw
- 15 these amended responses?
- 16 A. Correct.
- 17 Q. So you didn't write these responses either; is
- 18 that correct?
- 19 A. Correct.
- 20 Q. Okay. And how did these responses come to you?
- 21 A. If I recall, these were, again, sent to me from
- 22 Carol Davis.
- Q. Okay. And when you signed this version, did you
- 24 review any documents?
- 25 A. No, I did not review the documents.

- 1 Q. Okay. Why did you believe this version to be
- 2 true and correct?
- 3 A. Because again, I relied on the expertise and
- 4 the -- the investigation of the prior person reviewing
- 5 this information. And the first -- in looking at the
- 6 amended complaint, it did state that we were not the
- 7 owner of the note.
- 8 And I do believe that the person reviewing this
- 9 information was not fully using their full scope of
- 10 reviewing the documentation, and it was simply a
- 11 mistake. But once we realized that, we corrected it.
- 12 O. How do you know that it was a mistake?
- 13 A. Because after it was -- it -- in discussions with
- 14 this, after it was explained to me that we realized that
- 15 certain documentation was not reviewed, it was a lack of
- 16 reviewing the proper documentation.
- 17 Q. Do you know what documentation was reviewed?
- 18 A. Particularly what documentation was reviewed, I
- 19 cannot. I can speculate as to how they may have -- how
- 20 this answer prior to the amended answer may have come
- 21 about, but I'm speculating.
- Q. Okay. So then sort of same for both, if I'm
- 23 understanding correctly, that you executed a
- 24 verification without having reviewed anything; is that
- 25 correct?

- 1 A. I reviewed the verification itself that I signed.
- 2 Q. Okay. And did you --
- 3 MR. SOULE: Just for clarification -- I'm
- 4 sorry. When you say you didn't review anything, you're
- 5 not talking about reviewing the answers?
- 6 MR. BARTHOLOW: No, I'm not talking about
- 7 reviewing -- that's a fair clarification.
- 8 Q. (By Mr. Bartholow) Aside from this set of
- 9 interrogatories, Exhibit 3, the amended, did you review
- 10 any document whatsoever?
- 11 A. Not documents. What I did review with the second
- 12 set, I did review information on our system, but a
- 13 particular document, I did not.
- Q. What information did you review on your system?
- 15 A. Basically verifying that the name, you know --
- 16 Q. I'm sorry. Let's be -- let's be real kind of
- 17 meticulous about this process.
- 18 A. Okay, certainly.
- 19 Q. Okay. So clearly there's an issue at this point,
- 20 right?
- 21 A. (Witness nods head.)
- 22 Q. And you're saying you did do a -- you reviewed
- 23 something. What -- I mean, let's -- very rudimentary,
- 24 what was the first step? You turned to your keyboard
- 25 and --

- 1 A. When this came to me, you know, yes, I looked at
- 2 the system. I looked at the notes on the system.
- 3 Q. Would that be the Fidelity System?
- 4 A. I apologize. Yes, it would be the Fidelity
- 5 System.
- 6 Q. Okay. And which notes are you referring to? Are
- 7 there one set of notes for the whole file?
- 8 A. No. Well, not -- yes, there is one set of notes.
- 9 There's screens that pertain notes to the account. The
- 10 screen that I looked at was just verifying the names on
- 11 this document. Just -- I looked at what I call -- it's
- 12 a screen I call the SER1 screen. And that just
- 13 verified -- I verified --
- 14 Q. Hang on one second.
- 15 A. Okay.
- Q. That's S, as in Sam, E, as in eggs, R, as in
- 17 Robert?
- 18 A. 1, yeah.
- 19 Q. 1, okay.
- 20 A. And it's just simply a screen that I used
- 21 verifying the name on this account, verifying --
- Q. Do you know what that code -- that code means as
- 23 an acronym for something?
- A. No. It's generally one of our customer service
- 25 screens --

- 1 Q. Okay.
- 2 A. -- that we use. Which is a basic screen with
- 3 general knowledge of -- you know, it has the customer's
- 4 name, we have the customer's address. It would have the
- 5 last payments received, that type of thing.
- 6 Q. How does that information get onto that screen?
- 7 Where is it stored?
- 8 MR. ALFIERI: Objection, form.
- 9 A. Where that information is stored from that
- 10 screen?
- 11 Q. (By Mr. Bartholow) Uh-huh.
- 12 A. I can't answer that, as far as that expertise of
- 13 that Fidelity System, I cannot.
- Q. Okay. Does your office maintain servers?
- 15 A. We do.
- 16 Q. Okay. Do you know whether the computer accesses
- 17 those servers in order to pull up information?
- 18 MR. ALFIERI: Objection, form.
- 19 A. Again, I'm not an expert in how our -- you know,
- 20 how it -- the information is pulled onto that screen.
- 21 When we acquire loans, the information is loaded into --
- 22 you know, I'm not a technical person; so I can't get
- 23 into technicalities of it. But that information is
- 24 uploaded to that system when we acquire --
- Q. (By Mr. Bartholow) Okay. Do you know who

- 1 uploads the information?
- 2 A. I do not.
- Q. Okay. Sorry to go off on that rabbit trail. But
- 4 you looked at the SER1 screen, and what did it indicate?
- 5 A. It's just basically for my knowledge. I just --
- 6 I went -- when this document came to me, I pulled it up
- 7 to be, you know, familiar with making -- you know,
- 8 reviewing the names on the document. It's just
- 9 something that I do with every loan. That is the only
- 10 screen that I recall looking at when I -- when I
- 11 re-signed this.
- 12 Q. Okay. And what -- what was the information that
- 13 you found?
- 14 A. Again, it's basically -- you know, when I'm
- 15 looking at a case --
- 16 Q. No. I mean, in this case what did you find?
- 17 A. Okay.
- 18 Q. What did it say?
- 19 A. Again, that screen just tells us general
- 20 information on the account. It did not have investor
- 21 information on that screen.
- Q. Okay. Did it say investor on that screen?
- 23 A. It did not.
- Q. What else did you review?
- 25 A. That is about -- at that point when this was

- 1 signed, that's all that I reviewed at that time.
- Q. Okay. So would you agree that these amended
- 3 answers indicate that there is an investor?
- 4 A. I agree.
- 5 O. Okay. However, the screen that you referenced
- 6 did not indicate there was an investor; is that correct?
- 7 A. Correct.
- 8 Q. Would it normally indicate that there's an
- 9 investor? Is there a field for that?
- 10 A. There is another investor screen that you can
- 11 review, yes.
- 12 Q. Okay. Were you aware of the differences between
- 13 these amended responses and the original response?
- 14 A. I was.
- 15 O. Okay. Then would you agree that one of the
- 16 differences was that the original response said Wells
- 17 Fargo owned the loan, and this one says Freddie Mac owns
- 18 the loan?
- 19 A. Yes, I agree that is a difference, yes.
- 20 Q. Okay. Would you agree that that means that
- 21 Freddie Mac is an investor for purposes of your system?
- 22 A. Freddie Mac is the owner of this loan.
- 23 O. Okay.
- 24 A. The investor, the owner.
- Q. Okay. Same -- same for purposes of this

- 1 conversation?
- 2 A. Correct.
- Q. Okay. So knowing that to be the difference, you
- 4 didn't look at any screen that would indicate whether
- 5 there was an investor; is that correct?
- 6 A. At that -- at the time of filing -- of signing
- 7 this --
- 8 Q. That's the question.
- 9 A. At the time of signing this, no.
- 10 Q. Okay. Let's -- let's move on. Have you ever
- 11 seen the note in this case?
- 12 A. I have.
- Q. Have you in fact brought the note here today?
- 14 A. We do have a copy of the note, yes, we do.
- 15 O. Is -- is it the original note in this case?
- 16 A. Yes, it is.
- 17 Q. Okay. Do you believe it to be true and correct
- 18 in every respect?
- 19 A. I do.
- 20 MR. BARTHOLOW: Okay. I've got a copy. I
- 21 assume we don't want to mark the original as an exhibit.
- 22 If I can --
- 23 THE WITNESS: Can we call for a break, or
- 24 should we wait for after?
- MR. BARTHOLOW: Sure. You're welcome to --

- 1 I'm sorry, I meant to give you that information.
- 2 Anytime you need to use the restroom or get a glass of
- 3 water you're welcome to do that.
- 4 THE WITNESS: Okay, thank you.
- 5 MR. BARTHOLOW: That's fine.
- 6 MR. ALFIERI: Ten minutes?
- 7 MR. BARTHOLOW: Sure. Obviously you
- 8 understand that you're not to speak with your attorneys
- 9 about your testimony.
- 10 THE WITNESS: Oh, yeah.
- 11 (Recess, 10:56 a.m. to 11:08 a.m.)
- 12 Q. (By Mr. Bartholow) Okay. Ms. Savery, we just
- 13 went on a quick break; is that correct?
- 14 A. Yes.
- 15 O. And did I ask you not to discuss this case with
- 16 your counsel during the break?
- 17 A. Yes.
- 18 Q. Is that correct?
- 19 A. Correct.
- 20 Q. Okay. And did you?
- 21 A. No.
- Q. No, okay. Did you go into your counsel's office
- 23 during the break?
- 24 A. I did.
- Q. Okay. Since it wasn't about the case, what did

- 1 you discuss?
- 2 MR. ALFIERI: I'm going to object with
- 3 respect to attorney-client privilege to the disclosure
- 4 of any information that was talked -- that was discussed
- 5 between Ms. Savery and her counsel, and I instruct her
- 6 not to answer.
- 7 MR. BARTHOLOW: What would be the basis for
- 8 the privilege?
- 9 MR. ALFIERI: Attorney-client.
- 10 MR. BARTHOLOW: Well, I know. But you know,
- 11 is there some general -- if you're not talking about the
- 12 case --
- 13 MR. ALFIERI: Any communications between an
- 14 attorney and their client is privileged. Let's move
- 15 onto the next topic, please.
- MR. BARTHOLOW: Okey-dokey.
- 17 Q. (By Mr. Bartholow) All right. We were about to
- 18 go to the note.
- 19 MR. BARTHOLOW: Let me see if I can procure
- 20 that. Here we go. And we're up to 5 now.
- 21 (Exhibit No. 5 was marked.)
- MR. BARTHOLOW: Counsel, do you want to take
- 23 a look at that?
- Q. (By Mr. Bartholow) Okay. Do you recognize the
- 25 document that I've put in front of you?

- 1 A. Yes. I recognize it to be the note.
- Q. Okay. And by the note you mean the note executed
- 3 by Federico and Herlinda Guevara in this case -- that is
- 4 the subject of this case?
- 5 A. Correct.
- 6 Q. And you brought with you today the actual
- 7 original note or what you've represented to me to be the
- 8 actual original note; is that correct?
- 9 A. That is correct.
- 10 Q. Okay. Now, having looked at the copy that I've
- 11 given you and this actual original, are they identical
- 12 in every respect?
- 13 A. May I?
- 14 Q. Absolutely.
- 15 A. Thank you. Okay. Yes, they --
- 16 MR. ALFIERI: For the record, the original
- 17 has yellow highlights where the signature of the general
- 18 counsel of Lone Star Realty signed. And on the back
- 19 appears to be a stamp of -- from Wells Fargo Home
- 20 Mortgage, Inc., without recourse pay to the order of.
- 21 That is not on the copy. It is on the original.
- 22 Q. (By Mr. Bartholow) Okay. So this is not a true
- 23 and correct copy of the note?
- A. Not a complete true and correct copy of the note,
- 25 no.

- 1 Q. Okay. When did you first obtain the original
- 2 note that we have here today?
- 3 A. We obtained that --
- 4 Q. You in particular. When did it first come to
- 5 your hands?
- 6 A. It didn't come directly to my hands.
- 7 O. Oh, it didn't?
- 8 A. It did not.
- 9 Q. So today would be the first time that you've
- 10 actually seen this document?
- 11 A. No. I saw this document yesterday.
- 12 O. Oh.
- 13 A. In reviewing documents.
- 14 Q. Okay. Do you recognize the copy of the note as
- 15 being the copy that was produced in connection with the
- 16 discovery request in this case?
- 17 A. I do recognize the note.
- 18 Q. Okay. Let me, I guess, lay a little better
- 19 foundation for that question.
- 20 Did you review the documents that were produced
- 21 in connection with the discovery request that the
- 22 Plaintiffs made in this case?
- 23 A. I have.
- Q. Okay. Have you reviewed every one of those
- 25 documents?

- 1 A. Can you clarify "every one of those documents" as
- 2 produced in what was requested in the discovery?
- O. Yes.
- 4 A. Yes, I have.
- 5 Q. Okay. And that included this copy?
- 6 A. Correct.
- 7 Q. Okay. And so your testimony is that the copy
- 8 that was produced in discovery differs from the original
- 9 in that there's an endorsement that appears on the
- 10 original that does not appear in the copy; is that
- 11 correct?
- 12 A. That is correct.
- 13 Q. Okay. The endorsement that's on the back of this
- 14 document appears to be a stamp; would you agree?
- 15 A. I would agree.
- 16 Q. Okay. When was that stamped?
- 17 A. I do not know.
- 18 O. Okay. So it could have been yesterday?
- 19 A. I do not know when it was stamped.
- 20 Q. Could have been the day the mortgage was signed,
- 21 right?
- MR. ALFIERI: Objection, form.
- Q. (By Mr. Bartholow) You don't know?
- 24 A. Correct.
- Q. Okay. When did Freddie Mac acquire this loan?

- 1 A. The exact date that Freddie Mac bought or
- 2 acquired this loan, I want to say that it was in March
- 3 of 2001; or it could have been May of 2001. And I'm
- 4 going back to documentation that I reviewed, but the
- 5 exact date I do not know.
- 6 Q. Okay. What document would you have reviewed to
- 7 determine that?
- 8 A. Pooling documents when this --
- 9 O. Pooling documents?
- 10 A. Right.
- 11 MR. BARTHOLOW: Okay. Is that something
- 12 that's been produced?
- 13 MR. ALFIERI: (Nodding head.)
- 14 A. It has.
- 15 MR. BARTHOLOW: Mark, is that part of what
- 16 was produced in June I guess, or about 16 pages that
- 17 came through?
- MR. ALFIERI: Yes.
- MR. BARTHOLOW: Okay.
- 20 MR. ALFIERI: And I think it's Bates Stamp
- 21 Number WFB00404 to 420 or so.
- 22 Q. (By Mr. Bartholow) All right. I'm going to hand
- 23 to you -- indeed they are WFB00404 through WFB00419 for
- 24 your review.
- 25 A. Thank you.

- 1 MR. BARTHOLOW: And I'd like to mark that as
- 2 Plaintiffs' Number 6, Exhibit Number 6. If you would
- 3 allow the reporter to mark that, please.
- 4 (Exhibit No. 6 was marked.)
- 5 Q. (By Mr. Bartholow) Okay. Take a minute to look
- 6 at it.
- 7 A. (Reading document.)
- 8 Q. Okay. Have you seen those documents before?
- 9 A. Yes.
- 10 Q. Okay. How did you come to -- or did you -- did
- 11 you gather those documents for purposes of this case?
- 12 A. I personally did not gather these documents for
- 13 this case, no.
- 14 O. Who did?
- 15 A. Carol Davis would have produced these documents.
- 16 Q. Carol Davis, okay. So do you know where -- how
- 17 Carol got these documents?
- 18 A. I don't, no.
- 19 Q. Do you know what data base they came from?
- 20 A. I do not, no.
- 21 Q. Do you know how the information that's contained
- in them was populated?
- 23 A. I do not.
- Q. Okay. Do you know what they are?
- 25 A. Yeah. It appears -- it is pool details from

- 1 loans that we -- that were sold to -- it appears that
- 2 were sold to Freddie Mac.
- Q. How do you know that they're -- what is -- what
- 4 is pool details?
- 5 A. Basically when pool deals -- pool loans that we
- 6 acquired for servicing that were sold to Freddie Mac.
- 7 Q. Okay. Well, looking at Page 2, this looks to me
- 8 like a screen shot. Would you agree that that's what
- 9 this is?
- 10 A. I would agree, yes.
- 11 Q. Okay. Is this what the Fidelity System looks
- 12 like?
- MR. ALFIERI: Objection, form.
- 14 A. Not to -- this is not a familiar screen to me,
- 15 no.
- 16 Q. (By Mr. Bartholow) Okay. Would you have any way
- of seeing this screen within the scope of your duties?
- 18 A. Not within the scope of my duties, no.
- 19 Q. Okay. Let's move on.
- MR. BARTHOLOW: And I'm handing to you a
- 21 document I would like to have marked as Plaintiffs'
- 22 Exhibit 7.
- 23 (Exhibit No. 7 was marked.)
- Q. (By Mr. Bartholow) Have you seen this document
- 25 before?

- 1 A. I have.
- Q. You have, okay. And do you recognize it to be
- 3 Wells Fargo's response to the qualified written request
- 4 letter that I sent?
- 5 A. I do.
- 6 Q. Okay. I've highlighted some language on this
- 7 page. Could you read the highlighted language please?
- 8 A. I would also like to confirm that Wells Fargo
- 9 Home Mortgage is the current holder of the mortgage for
- 10 this loan and that the loan has a current interest rate
- 11 of 7.125 percent.
- 12 Q. Okay. And who is the person that signed this?
- 13 A. Hanna Tomlinson.
- 14 Q. Is that somebody you know?
- 15 A. I know of her, yes.
- 16 Q. Okay. Have you spoken with her regarding this
- 17 matter?
- 18 A. I have not.
- 19 Q. You have not, okay. All right. Let's go back to
- 20 briefly the -- it is the Amended Objections.
- 21 A. Okay.
- 22 Q. So looking again at Exhibit 3; is that correct?
- 23 A. Correct.
- Q. Okay. Looking at Interrogatory Number 2, the
- 25 answer here indicates that Wells Fargo is researching to

- 1 determine whether Plaintiffs' mortgage is part of a
- 2 whole loan servicing agreement. Have you participated
- 3 in any research to determine that?
- 4 A. I did not.
- 5 Q. Okay. Are you aware of any research that is
- 6 ongoing regarding that?
- 7 A. I do not.
- 8 Q. Okay. Who would be responsible for conducting
- 9 that kind of research?
- 10 A. This -- as far as conducting that research, I
- 11 would go back to Carol Davis or John Grissom.
- 12 Q. Okay. So in your capacity as a litigation
- 13 specialist, you would effectively outsource research of
- 14 that nature?
- 15 MR. ALFIERI: Objection, form.
- 16 A. That depends on the circumstance, if it's --
- 17 whether it was a case directly assigned to me or not.
- 18 Q. (By Mr. Bartholow) Okay. So are you testifying
- 19 that this case was not directly assigned to you?
- 20 A. Correct.
- Q. Well, at least you get to be in Dallas.
- Were you involved in the preparation of any of
- 23 the responses in these amended responses to
- 24 interrogatories? I already asked you that; didn't I?
- 25 A. You did.

- 1 Q. I apologize.
- Okay. Have you been involved in any of the
- 3 research that is referenced anywhere in these amended
- 4 interrogatories?
- 5 MR. ALFIERI: Objection, form.
- 6 A. I have been involved in researching information.
- 7 Q. (By Mr. Bartholow) Okay. Such as?
- 8 A. Part of what I participated in in gathering
- 9 information -- if I can rephrase from saying research,
- 10 but gathering information; I would rephrase that to
- 11 gathering information -- in preparation for -- and not
- 12 these answers. So I'm going to say no. I'm going to
- 13 retract that and say no.
- 14 Q. Okay. What information have you gathered?
- 15 A. Information -- gathered information such as, you
- 16 know, check copies where payments were made as far as
- 17 fees on the account, you know, different information
- 18 pertaining -- the request that was required from us,
- 19 documentation, I assisted in locating that information
- 20 in preparation for -- for this file today.
- Q. And who did you assist?
- 22 A. I assisted Carol Davis.
- 23 O. You assisted Carol Davis?
- 24 A. Correct.
- Q. Okay. She's not in Dallas today; is that

- 1 correct?
- 2 A. That is correct.
- Q. Okay. Well, so what I'm gathering is that what
- 4 you are -- I don't know if this is fair to say, more
- 5 knowledgeable about would be the pay history of the
- 6 loan; or would that -- would that be more within the
- 7 scope of what you have prepared for in preparation for
- 8 today?
- 9 A. I am knowledgeable of the pay history.
- 10 Q. Okay. Well, we'll go through that in a minute.
- 11 A. Okay.
- 12 Q. And hopefully that will go a little bit smoother.
- 13 MR. ALFIERI: Objection to the side bar.
- 14 Q. (By Mr. Bartholow) Is Wells Fargo presently the
- 15 custodian of this note?
- 16 A. That is correct.
- 17 Q. How do you know that?
- 18 A. When we obtained the note, the custodian that we
- 19 retrieved the original note from was Wells Fargo.
- 20 O. Did you retrieve it?
- 21 A. I participated in retrieving the note.
- Q. What did your participation involve?
- 23 A. The participation was having a verification form
- 24 signed by a VP level that would allow us to retrieve
- 25 that document from the custodian.

- 1 Q. Do you have that verification form?
- 2 A. I do not.
- Q. Okay. Can you produce that for me, please?
- 4 A. I believe I could. That's simply a form that we
- 5 would use to enable us to retrieve a document from the
- 6 custodian.
- 7 Q. Okay. And that was signed by somebody at the VP
- 8 level?
- 9 A. Correct.
- 10 Q. Do you know who that person was?
- 11 A. I do.
- 12 Q. And it was --
- 13 A. Reginald Watkins.
- 14 Q. Reginald Watkins, okay.
- 15 MR. SOULE: On your request for documents,
- 16 all those are obviously subject to production requests
- 17 and --
- 18 MR. BARTHOLOW: Which have been made already
- in the original request to produce.
- 20 MR. SOULE: For the verification of the
- 21 release of the note?
- MR. BARTHOLOW: Absolutely.
- MR. SOULE: Where was that?
- MR. BARTHOLOW: All of these Freddie forms
- 25 that are required in order to release a note are

- 1 specifically requested and identified.
- 2 MR. SOULE: Okay. Just so long -- I just
- 3 want to make sure we -- either we have the request on
- 4 file and they have to go through our office is fine, but
- 5 I just want to make sure that you're not asking her to
- 6 do something that -- without -- she needs to make sure
- 7 that it's okay with counsel.
- 8 MR. BARTHOLOW: It has been requested.
- 9 MR. SOULE: Okay, thank you.
- 10 Q. (By Mr. Bartholow) I'm going to go through a
- 11 little bit of a technical part where I'm going to ask
- 12 you about various forms. If you don't know about them,
- obviously that's what you'll tell me.
- 14 MR. BARTHOLOW: But I'm marking Exhibit 8.
- 15 (Exhibit No. 8 was marked.)
- 16 Q. (By Mr. Bartholow) Okay. Now, you have already
- 17 testified that you were involved in information
- 18 gathering but not production of documents; is that
- 19 correct?
- 20 A. Correct.
- Q. Okay. So I'm not going to ask you whether you
- 22 produced documents, but I would like you to turn to --
- 23 and I'm sorry. I've again given you my marked copy.
- 24 Sorry about that.
- 25 (Exhibit No. 8 was re-marked.)

- 1 Q. (By Mr. Bartholow) Okay. I am proffering that
- 2 the document I've given to you is the amended objections
- 3 and responses to our first request for production. Have
- 4 you seen this document before?
- 5 A. Yes.
- 6 Q. Okay. Is it that document?
- 7 A. Yes.
- 8 Q. Okay. I'd like you to look at Request Number 6.
- 9 MR. ALFIERI: I'm going to have to object to
- 10 this, Thad, because this is not within the topics that
- 11 this witness was brought to Dallas to testify to. Now,
- 12 you did ask that she be able to testify on topic 2 and 3
- 13 with respect to the interrogatories, and we have done
- 14 that.
- 15 And you know, obviously she's available for
- 16 further testimony; but there's nothing in this Exhibit A
- 17 that would indicate she has been requested or that we've
- 18 produced a witness to testify to the production of
- 19 documents in this case.
- 20 MR. BARTHOLOW: I'm not asking her to
- 21 testify to the production of documents.
- MR. ALFIERI: Okay. Then --
- MR. BARTHOLOW: And I haven't even asked her
- 24 a question yet, so --
- MR. ALFIERI: Then let me rephrase it.

- 1 There is nothing in Topic A whereby you have asked for
- 2 any knowledge of a witness with respect to the requests
- 3 for production that Plaintiffs served on Wells Fargo.
- 4 MR. BARTHOLOW: Okay. I'm using this as a
- 5 basis for questions relating to the note. And to the
- 6 extent that this witness is here to testify regarding
- 7 information relied on -- well, the transaction history,
- 8 the computer systems employed in connection with
- 9 servicing the loan, the relationship between Freddie Mac
- 10 as it pertains to the mortgage loan, which is what the
- 11 subject of these questions are going to be, I think I'm
- 12 well within my rights to ask her.
- MR. ALFIERI: Okay. I would ask you then to
- 14 withdraw Exhibit 8 from this deposition. And you can
- 15 continue to ask her any questions with respect to any
- 16 topic that was duly noticed under the deposition. And
- 17 to the extent your questions touch on those topics,
- 18 she's here to answer.
- But I will object and ask her not to testify with
- 20 the exhibit in front of her or to the extent that you
- 21 draw her attention to any question --
- 22 MR. BARTHOLOW: Wait a minute, Mark. Wait a
- 23 minute. She has already testified that she's reviewed
- 24 this document. Why can't she testify as to the document
- 25 that she's reviewed if she has knowledge of it? I mean,

- 1 what's -- what is gained by limiting that? We'll notice
- 2 up another deposition.
- 3 MR. ALFIERI: Okay. I'm -- you know, my --
- 4 you've asked us to produce a witness with respect to the
- 5 topics in Exhibit A.
- 6 MR. BARTHOLOW: She can testify that she
- 7 doesn't know if she doesn't know. She's here. We may
- 8 as well --
- 9 MR. ALFIERI: I think we're going to --
- 10 again, I'm going to instruct the witness not to answer,
- 11 not to look through that document, to please proffer it
- 12 back to Counsel. And then we can continue with whatever
- 13 questions --
- MR. BARTHOLOW: Do we need to get a ruling
- 15 on it? Is that -- is that where we are? Do we need to
- 16 get a ruling from the Court on it?
- MR. ALFIERI: Well, if that's what you're
- 18 insisting upon, yeah.
- MR. BARTHOLOW: First of all, I just don't
- 20 understand why this is a big deal. I don't get it.
- 21 Maybe you could explain to me why there's a benefit
- 22 here.
- MR. ALFIERI: Well, she made -- she made a
- 24 comment with respect to her review of this document.
- 25 She reviewed it by looking to see what it was in front

- 1 of her.
- 2 MR. BARTHOLOW: She also made a comment that
- 3 she reviewed it in preparation for today and that she
- 4 reviewed all of the documents that were produced in
- 5 connection with this previously. We can have that read
- 6 back from the record if you like. I think it's within
- 7 the scope of her knowledge.
- 8 MR. ALFIERI: Okay. I would disagree. I'll
- 9 get a -- you know, if you want to get a ruling from the
- 10 Court on that, we can do that. But I'm going to
- 11 instruct this witness not to testify to any -- and to
- 12 use that as an exhibit --
- MR. SOULE: Why don't -- just to kind of
- 14 bring it back to the middle. Why don't you just ask her
- 15 the questions that you were going to related to the
- 16 documents -- or the topic areas that are on Exhibit A.
- 17 It sounds like you're going to get to the same point
- 18 anyway.
- MR. BARTHOLOW: Well, I agree. Which is
- 20 part of why I don't understand the objection.
- MR. SOULE: Well, why don't you take it from
- 22 that -- if it's possible, if you could take it from
- 23 that -- from that angle and work that direction as
- 24 opposed to -- I think what Mark is saying is that as a
- 25 corporate rep you've asked for a person to testify on

- 1 Numbers 1 through 11, which is fine.
- 2 And to the extent that some of those documents
- 3 were attached to the request for production to me is not
- 4 really relevant. It's the documents that have --
- 5 themselves are what's relevant and not necessarily the
- 6 request for production.
- 7 MR. BARTHOLOW: Fair enough. We'll do that.
- 8 Exhibit 8 withdrawn I suppose for the moment.
- 9 Q. (By Mr. Bartholow) Have you seen any pooling and
- 10 servicing agreement that this loan is a part of?
- 11 A. I have not.
- 12 Q. Okay. Do you know whether this loan is subject
- 13 to a pooling and servicing agreement?
- 14 A. I do not.
- 15 O. Would you be able to find out?
- 16 A. I could.
- 17 Q. How would you do that?
- 18 A. I would have to go back through some research and
- 19 different departments and acquire that from other areas
- 20 that would handle that. I do not handle that.
- 21 Q. Okay. What departments would that include?
- 22 A. Again, I don't know exactly. I would have to
- 23 research who would actually handle that. I cannot
- 24 answer that.
- Q. Have you seen an original of any assignment of

- 1 the note or deed of trust?
- 2 A. An original copy?
- 3 O. Uh-huh.
- 4 A. I have not.
- 5 O. Okay. What documents establish that Freddie Mac
- 6 is the owner of the note in this case?
- 7 A. The document that establishes that Freddie Mac is
- 8 the owner of -- the actual document -- the document that
- 9 we do have -- we have the original note that has Freddie
- 10 Mac at the bottom of the note, but it's assigned to
- 11 Wells Fargo. The document that --
- 12 Q. Wait, wait, wait, wait.
- 13 A. The only --
- Q. I'm sorry. I think that the note that we've got
- 15 here is endorsed and blank; is that correct?
- 16 A. Correct.
- 17 Q. Okay. It doesn't say Freddie Mac anywhere on it,
- 18 right?
- 19 A. Only at the bottom of the note.
- Q. That it's a Freddie Mac form, right?
- 21 A. As a Freddie Mac instrument, yes.
- 22 Q. I mean, that doesn't mean anything --
- 23 A. It doesn't.
- Q. -- regarding Freddie Mac's ownership, does it?
- 25 A. Correct.

- 1 Q. Okay. So what document does Wells Fargo have
- 2 that shows that Freddie Mac owns this loan?
- 3 A. I cannot answer that. I don't know.
- 4 Q. What document does Wells Fargo have that shows
- 5 that Wells Fargo owns this loan?
- 6 A. Wells Fargo doesn't own this loan.
- 7 Q. What document do you have that shows that Wells
- 8 Fargo had possession of this note on the day this case
- 9 was filed?
- 10 A. The document that we have in possession of --
- 11 that we have -- let me ask you to repeat that again. I
- 12 apologize.
- 13 O. Do you have a document that establishes that
- 14 Wells Fargo was in possession of this note on the day
- 15 this bankruptcy case was filed?
- 16 A. The documents that we have are copies of the note
- 17 and the security instrument that we had possession of
- 18 the note the day this was filed. We do have the
- 19 original note.
- 20 Q. You've got it today.
- 21 A. Correct.
- 22 Q. How do we know that you had it when the case was
- 23 filed?
- MR. ALFIERI: Objection, form.
- 25 A. I don't.

- 1 Q. (By Mr. Bartholow) Okay. Do you have any
- 2 document that establishes that Freddie Mac had
- 3 possession of the note on the day the case was filed?
- 4 A. I don't.
- 5 Q. Are you familiar with the term P309 transaction
- 6 history?
- 7 A. I am.
- 8 O. What is that?
- 9 A. That is one of our screens that houses our
- 10 payment history.
- 11 Q. Okay.
- 12 A. The payment history transactions on this
- 13 particular loan.
- Q. Okay. And has one of those been produced in this
- 15 case?
- 16 A. The P309 screen shots in this case, I don't
- 17 believe so, no.
- 18 Q. Okay. But it's something that could be produced?
- 19 A. Correct.
- Q. Okay. And it's something that obviously you're
- 21 familiar with?
- 22 A. Correct.
- Q. Okay. Is it Wells Fargo's practice to produce
- 24 Excel spreadsheets to document loan histories?
- 25 A. It is.

- 1 Q. It is, okay. And are they produced on a regular
- 2 basis, or are they produced only upon demand?
- 3 A. Upon demand.
- 4 Q. Okay. Do you know how many times an Excel
- 5 spreadsheet has been produced in connection with this
- 6 loan?
- 7 A. I'm only aware of one.
- 8 Q. Only aware of one, okay. Now, is there only one
- 9 kind of Excel spreadsheet that can be produced, or are
- 10 there more than one kind? And without -- I'm not trying
- 11 to bait you here. I'm familiar with something that's
- 12 called a bankruptcy transaction history that appears to
- 13 be an Excel spreadsheet. Is that different from a
- 14 normal Excel spreadsheet transaction history? Are you
- 15 familiar with the bankruptcy -- excuse me. Strike the
- 16 question.
- 17 Are you familiar with a bankruptcy transaction
- 18 spreadsheet, transaction history spreadsheet?
- 19 A. Transaction bankruptcy history spreadsheet, yes.
- Q. You are, okay. Does that differ from the typical
- 21 Excel spreadsheet that's produced?
- MR. ALFIERI: Objection, form.
- 23 A. I'm only aware of one transaction spreadsheet --
- 24 bankruptcy history spreadsheet in relation to this case
- 25 or any case. I'm only familiar with one spreadsheet.

- 1 MR. BARTHOLOW: Let me -- I'll make it
- 2 easier. I'm not trying to be tricky with that. I'm
- 3 afraid I just have one copy here. But we'll mark this
- 4 as I guess Exhibit 8.
- 5 (Exhibit No. 8 was re-marked.)
- 6 Q. (By Mr. Bartholow) Do you recognize that
- 7 document?
- 8 A. Yes.
- 9 Q. Okay. And are you familiar with how that
- 10 document is generated?
- 11 A. I am.
- 12 Q. Okay. Who generates that document?
- 13 A. We have a qualified written response group that
- 14 handles these payment histories --
- 15 O. Okay.
- 16 A. -- in producing the spreadsheet.
- 17 (Exhibit No. 9 was marked.)
- 18 Q. (By Mr. Bartholow) And I'm going to give you
- 19 Exhibit 9. Keep that one handy. Do you recognize that
- 20 document?
- 21 A. No.
- Q. Okay. Do you recognize the title Customer
- 23 Account Activity Statement that appears on it?
- 24 A. I do. I understand what that statement means.
- Q. Okay. Have you seen this type of document

- 1 before? Without regard to this particular case, but a
- 2 customer account activity statement like this?
- 3 A. I have.
- 4 Q. You have, okay. So it's your testimony that
- 5 you've never seen this one, though?
- 6 A. Correct.
- 7 Q. Okay. But you did review all of the documents
- 8 that were produced in connection with this case?
- 9 A. This is the history that I reviewed.
- 10 Q. Okay. Not the question. The question was did
- 11 you review all of the documents that Wells Fargo
- 12 produced in connection with this case?
- 13 A. I did.
- 14 Q. Okay. Did you review all the documents --
- MR. ALFIERI: Objection, form.
- 16 Q. (By Mr. Bartholow) Did you review all of the
- 17 documents that I produced on behalf of the Guevaras in
- 18 connection with this case?
- 19 A. I have.
- Q. Okay. And so it's your testimony that you have
- 21 never seen that document before?
- 22 A. I do not recall looking at this particular
- 23 account activity statement.
- Q. Okay. Do you know how Wells Fargo determines
- 25 when and whether to charge a late fee?

- 1 A. I do.
- Q. Okay. How do they do it?
- 3 A. Okay. After the -- after the 15-day grace period
- 4 -- and this is typical. Some notes can vary, but it's
- 5 typical that the payment is due on the 1st of the month;
- 6 and after 15 days a late fee is assessed on the 16th of
- 7 the month. And typically that's 5 percent of what their
- 8 payment is.
- 9 Q. Is it assessed every time?
- 10 A. Every -- each time the payment is late, yes, a
- 11 late fee is assessed if it's not received by the due
- 12 date or the grace period that's been granted.
- 13 Q. Are there any exceptions that would be made?
- 14 A. Not that I'm aware of.
- 15 O. Okay. Are you aware of any changes to Wells
- 16 Fargo's accounting practices following April of 2007?
- 17 MR. ALFIERI: Objection, form.
- 18 A. I am not.
- 19 Q. (By Mr. Bartholow) Okay. And specifically with
- 20 regard to how Wells Fargo books receipts and pays late
- 21 fees from those receipts, have you ever heard of any
- 22 changes being made?
- 23 A. I have not.
- Q. Okay. Are you familiar with Freddie Mac
- 25 Servicing Guidelines?

- 1 A. If it pertains to what I do on a daily basis,
- 2 yes.
- 3 Q. Okay. And what does that include?
- 4 A. General servicing of the loan. I do -- I have
- 5 some knowledge of how the custodial files are held.
- 6 O. How are the custodial files held?
- 7 A. It's designated by Freddie Mac who the custodian
- 8 would be.
- 9 Q. I'm sorry, what is designated?
- 10 A. Who the custodial facility would be, who the
- 11 custodian would be.
- 12 Q. Where would that designation be, or how does
- 13 that designation -- I mean, does it appear on a computer
- 14 screen? Is it in a file?
- 15 A. It -- in general I'm just -- no, it would not
- 16 be -- it would not be -- are you asking in relation to
- 17 this loan or just in general?
- 18 Q. I want to know what your knowledge is --
- 19 A. Okay.
- 20 O. -- regarding the custodial procedures pertaining
- 21 to Freddie Mac and their guidelines.
- 22 MR. ALFIERI: Okay. Ask -- wait for the
- 23 question.
- 24 THE WITNESS: Thank you.
- MR. ALFIERI: Mr. Bartholow will ask you a

- 1 question. Answer the question.
- A. Okay. Could you re-ask the question, please?
- 3 Thank you.
- 4 Q. (By Mr. Bartholow) Okay. You stated a moment
- 5 ago that you were familiar with the custodian -- custody
- 6 guidelines for Freddie Mac, correct?
- 7 A. Yes, correct.
- 8 Q. Okay. What are the custody guidelines for
- 9 Freddie Mac? What is your knowledge of them anyway?
- 10 MR. ALFIERI: Ask a specific question to my
- 11 witness, please.
- 12 MR. BARTHOLOW: That is as specific as I can
- 13 get.
- 14 Q. (By Mr. Bartholow) Please answer the question if
- 15 you can.
- 16 MR. ALFIERI: Objection, form.
- 17 Q. (By Mr. Bartholow) You can answer if you know,
- 18 if you're able. If you're unable, that's fine. We
- 19 can -- I can pull out some Freddie guidelines and we can
- 20 talk about them specifically.
- 21 A. Okay. Let's move forward.
- 22 (Exhibit No. 10 was marked.)
- Q. (By Mr. Bartholow) The document I am handing you
- 24 is a custodian certification schedule summary form
- 25 1034S. Have you seen this form before?

- 1 A. I have not.
- 2 (Exhibit No. 11 was marked.)
- Q. (By Mr. Bartholow) Okay. Let's do 11. And the
- 4 document I'm now proffering to you is custodian
- 5 certification schedule summary for multipurchase
- 6 contracts Freddie Mac form 1034SM. Have you seen this
- 7 form before?
- 8 A. I have not.
- 9 Q. Okay. This is going to be kind of like a pop
- 10 quiz. But do you know when Freddie Mac considers
- 11 delivery to be complete, what is required to complete
- 12 delivery of loan documents? I'm specifically referring
- 13 to mortgage notes and the mortgage file.
- 14 A. I do not.
- 15 O. Okay. Do you know how a custodian would certify
- 16 to Freddie Mac that the documents had in fact been
- 17 delivered to it?
- 18 A. I do not.
- 19 Q. So as a consequence it follows that you do not
- 20 know whether this custodian of the Guevaras' loan had
- 21 certified this loan as having been delivered to Freddie
- 22 Mac; is that correct?
- 23 A. Correct.
- Q. Are you familiar with a program called Midanet?
- 25 A. I am not.

- 1 Q. I'll spell it. It's, M-i-d-a-n-e-t.
- 2 A. I'm not familiar with that.
- Q. Okay. Do you know what the proper form of
- 4 endorsement that would appear on a note would look like
- 5 in order for it to be enforceable by Freddie Mac?
- 6 A. The endorsement from Freddie Mac? Could you --
- 7 is that the question?
- 8 Q. No.
- 9 A. I'm sorry.
- 10 Q. Do you know whether Freddie Mac has any
- 11 requirement regarding the type of endorsement that must
- 12 appear on notes that it acquires?
- 13 A. From my knowledge, Freddie Mac does not
- 14 require -- Freddie Mac requires an endorsement to the
- 15 server. To my knowledge, Freddie Mac does not require
- 16 from the server to Freddie Mac. I believe that there is
- 17 a waiver involved to where that is not required, to my
- 18 knowledge.
- 19 Q. Okay. And what is that knowledge based on?
- 20 A. Based on the guidelines that I've reviewed.
- 21 Q. Okay. Would those be the Freddie Mac Servicing
- 22 Guidelines?
- 23 A. Correct.
- MR. BARTHOLOW: When did you guys think you
- 25 waned to break for lunch?

Page 71 1 MR. ALFIERI: Do you feel like you want to 2 break? 3 THE WITNESS: That's fine. 4 MR. ALFIERI: Now or whenever. We haven't 5 talked about it, so --MR. BARTHOLOW: I'm a little early here, but 6 I've been --7 8 MR. ALFIERI: Is this a good stopping point? MR. BARTHOLOW: This is probably a good 9 stopping point for me, if that's all right. 10 11 MR. ALFIERI: That's fine. We can go off the record. 12 13 (Recess, 11:51 a.m. to 1:07 p.m.) Q. (By Mr. Bartholow) All right. Ms. Savery, I 14 found --15 MR. BARTHOLOW: Well, let's mark this I 16 17 suppose. (Exhibit No. 12 was marked.) 18 19 (By Mr. Bartholow) This I will represent to you Ο. 20 is a printout from spoke.com, which is a business networking site; and it mentions a Tamara Savery who 21 works for Wells Fargo in San Francisco. Is that a 22 23 different person? I've never seen -- never seen anything like this. 2.4

I couldn't tell you if there's another Tamara Savery or

25

- 1 not.
- 2 Q. Have you ever had that address that's on there?
- 3 A. In San Francisco?
- 4 Q. Uh-huh.
- 5 A. I have not.
- 6 Q. Have you ever lived in San Francisco?
- 7 A. No.
- Q. Okay. We'll assume it's somebody else. Just
- 9 asking.
- 10 A. Nope, never lived in San Francisco.
- 11 Q. Okay. Now onto some meatier things.
- 12 MR. ALFIERI: Oh, can we take a break for a
- 13 second? I thought John may want to join us. Hold on
- 14 one second. Let me get his number. I apologize.
- 15 (Recess, 1:09 p.m. to 1:10 p.m.)
- 16 (Exhibit No. 13 was marked.)
- MR. ALFIERI: John, we're back on the record
- 18 now.
- MR. GRISSOM: Okay. I may have to drop off
- 20 pretty quick, but go ahead.
- MR. ALFIERI: Okay. Well, do what you need
- 22 to do; and we're going to continue the deposition.
- MR. GRISSOM: All right, thanks.
- MR. BARTHOLOW: And Mark, if I could trouble
- 25 you at some point -- it doesn't have to be right now.

- 1 Would it be possible for me to get a copy of this
- 2 exhibit made? I thought I brought two of them.
- 3 MR. ALFIERI: Absolutely, absolutely.
- 4 MR. BARTHOLOW: I'm referencing Exhibit 8,
- 5 for the record.
- 6 MR. ALFIERI: Yeah, absolutely. Do you want
- 7 me to bring it out now?
- 8 MR. BARTHOLOW: Yeah. We can hang on for
- 9 just a second.
- 10 MR. ALFIERI: Let me go get it.
- MR. BARTHOLOW: Okay, thank you.
- MR. ALFIERI: The secretary will bring it
- 13 down.
- MR. BARTHOLOW: Thank you.
- 15 MR. ALFIERI: Or are you going to use that?
- 16 MR. BARTHOLOW: No, no, that's fine. We can
- move on.
- 18 O. (By Mr. Bartholow) I have marked Plaintiffs'
- 19 Exhibit 13 here, which was produced by you in connection
- 20 with my request. It's Bates stamped 00310, and it is
- 21 entitled Crossland Mortgage Corp. Limited Power of
- 22 Attorney. Ms. Savery, have you seen this document
- 23 before?
- 24 A. I have not.
- Q. Okay. And I apologize, I'm not trying to beat on

- 1 you here. But the testimony before was that you had
- 2 reviewed all of the documents that had been produced to
- 3 me. And this, as you'll notice, is Bates stamped which
- 4 means it was produced to me. I guess it's -- you
- 5 overlooked it in reviewing it or --
- 6 A. Unfortunately I believe I misspoke. But no, I
- 7 have not reviewed this document.
- 8 Q. Okay. Well, then we will move on.
- 9 MR. BARTHOLOW: I'd like to mark Exhibit 14.
- 10 (Exhibit No. 14 was marked.)
- 11 Q. (By Mr. Bartholow) Ms. Savery, I will represent
- 12 to you that this is a corporation assignment of deed of
- 13 trust that purports to transfer the deed of trust and
- 14 note from Lone Star Realty to Wells Fargo. Have you
- 15 seen this document before?
- 16 A. Yes, I have.
- 17 Q. You have, okay. Do you know where it came from?
- 18 A. Who produced the document, no, I do not.
- 19 Q. Okay. You'll see that it identifies -- well,
- 20 first of all, are you a notary?
- 21 A. I am not.
- Q. You are not a notary, okay. You'll see that it
- 23 identifies somebody named Paula Hester, general counsel
- 24 for Lone Star --
- 25 A. Uh-huh.

- 1 Q. -- on there.
- 2 A. Correct.
- 3 Q. Okay. What is your -- do you know what this
- 4 document is?
- 5 A. It's an assignment of deed of trust from Lone
- 6 Star to TD Service Company.
- 7 Q. Okay. You -- okay. It's an assignment from Lone
- 8 Star to TD Service Company?
- 9 A. Excuse me. It's -- the undersigned herein grants
- 10 and assigns transfer to Wells Fargo Mortgage, so it's
- 11 transferring -- transferring the assignment to Wells
- 12 Fargo.
- 0. Okay. And when is it dated?
- 14 A. The date on the document is March 1st, 2001.
- 15 O. Okay. In addition to Ms. Hester's name, this
- 16 document appears to have a name that is marked out by a
- 17 single line. Do you see that?
- 18 A. I do.
- 19 Q. Okay. What is that name?
- 20 A. From what I can make out, it -- Fiary [phonetic]
- 21 Yarbrough.
- 22 Q. Perhaps Gary Yarbrough?
- 23 A. Perhaps Gary. It looks like an F, but yes, Gary
- 24 Yarbrough, okay.
- Q. And above the signature line it indicates his

- 1 title. Can you make that out? On the right side.
- 2 A. General counsel senior vice president -- or
- 3 senior vice president is what's crossed out.
- 4 Q. Is what's stricken, okay.
- 5 A. Right.
- 6 Q. All right. Now, I know you're not a handwriting
- 7 expert -- or I don't know that actually. Are you a
- 8 handwriting expert?
- 9 A. I am not.
- 10 Q. If you look at the name Paula Hester as it's
- 11 handwritten in here, does it appear to be written in the
- 12 same hand, just based on your nonexpert opinion, as the
- 13 name for Mr. Yarbrough on here?
- 14 A. Okay. If you could clarify. You're asking if
- 15 both the signature for Gary Yarbrough and Paula Hester
- 16 are the same -- does it appear --
- 17 Q. Does the handwriting for where, yeah, his name is
- 18 written and her name is written above it, does that
- 19 appear to be the same handwriting?
- 20 A. I can't make that determination. To me it
- 21 doesn't appear to be the same.
- Q. Okay. That's all I'm asking. The date on the
- 23 left side where it says March 1, 2001, does it resemble
- 24 the handwriting that says Gary Yarbrough beneath it or
- 25 the handwriting that says Paula Hester? Again, in your

- 1 amateur opinion.
- A. In my opinion it does not.
- Q. Okay. Now, let's go back, though, to the Exhibit
- 4 13. With the understanding that you're not familiar
- 5 with this document, I would like you to turn to the
- 6 second page. Do you see handwritten beneath the word
- 7 broker a name?
- 8 A. Yes, I do.
- 9 Q. A corporate name, what is that?
- 10 A. The name under the broker is Lone Star Realty
- 11 Investments, Incorporated.
- 12 Q. Okay. And then there's a by line. Is there a
- 13 signature on the by line?
- 14 A. There is not.
- 15 O. Okay. And what is the name beneath the by line?
- 16 A. Gary T. Yarbrough, Sr. Vice President.
- 17 Q. Okay. Now let's move down to the notary. It
- 18 appears to me to say State of Texas, County of Tarrant.
- 19 Does that seem plausible to you? It's a little hard to
- 20 read.
- 21 A. From what I can make out, it does, correct.
- 22 Q. Okay. And can you make out the date beneath
- 23 that?
- 24 A. The date looks to be the 11th day of October,
- 25 1999.

- 1 Q. Okay. And what does it say after that?
- 2 A. Hereby before the undersigned Notary Public in
- 3 and for said county and state this 11th day of October,
- 4 1999 personally appeared Gary T. Yarbrough, the Sr. Vice
- 5 President of Lone Star Realty Investments, Incorporated.
- 6 Q. Okay. Keep going.
- 7 A. Broker herein, who after been duly sworn --
- 8 THE REPORTER: Slow down a little bit when
- 9 you're reading, please.
- 10 THE WITNESS: Okay. I apologize.
- 11 A. Broker herein, who after having been duly sworn
- 12 upon his/her/then [sic] oath acknowledged the execution
- of the foregoing limited Power of Attorney for and on
- 14 above [sic] said corporation and stated that the
- 15 representations contained therein are true.
- 16 Q. Okay. And beneath that is it signed by a notary?
- 17 A. Yes.
- 18 O. Okay. So would you agree that we have a document
- 19 that is not signed by Gary Yarbrough and a notary who
- 20 says that Gary Yarbrough signed the document?
- 21 A. I would agree.
- 22 Q. Okay. Do you have the original bankruptcy
- 23 payment history? Oh, this one's it. It looked like a
- 24 copy, excuse me.
- I'm handing back to you Plaintiffs' Exhibit 8,

- 1 which is the bankruptcy payment history. And
- 2 unfortunately this is going to be the tedious part of
- 3 the process. But I'm going to ask you to go through it
- 4 with me in great detail. Are you familiar with this
- 5 document?
- 6 A. I am familiar with this document.
- 7 Q. Did you prepare this document?
- 8 A. I did not prepare this document.
- 9 Q. Do you know who prepared this document?
- 10 A. This particular document, I do not know who
- 11 prepared this.
- 12 Q. Okay. Do you know what department would
- 13 typically prepare it?
- 14 A. Our quality written response correspondence
- 15 department.
- 16 O. OWR for short?
- 17 A. Yes.
- 18 Q. Okay. And it is entitled Bankruptcy Payment
- 19 History. What is the purpose of this document?
- 20 A. The purpose of this document is to put in ledger
- 21 form from our payment histories on the system -- our
- 22 bankruptcy payment histories to format it in a ledger
- 23 form to make it a little bit easier to read and
- 24 understand and follow.
- Q. Okay. Now, it appears that the first date on

- 1 here is April 9th, 2001. And again, I apologize, I
- 2 didn't have the larger paper to print this on. It's
- 3 small. Are you able to read this?
- 4 A. Yes. It's a little difficult; but yes, I am.
- 5 Q. I'm sorry to do that to you. Hopefully we won't
- 6 go blind in this process.
- 7 Okay. So it appears to begin on April 9th. And
- 8 skipping to the last page, which is for this document
- 9 Page 10 of 10, correct?
- 10 A. Correct.
- 11 Q. It appears to -- that the ending balance on April
- 12 9th, 2009 is on -- 2009, that's the final line of the
- 13 ledger?
- 14 A. Correct.
- 15 O. And then beneath that there are -- there's a line
- 16 for unapplied funds; is that correct?
- 17 A. That is correct.
- 18 O. Okay. From the debtor and from the trustee.
- 19 Let's start with that.
- 20 A. Okay.
- Q. What are unapplied funds from the debtor?
- 22 A. Unapplied funds from the debtor -- what would be
- 23 the easiest way to explain this. When we get a payment
- in the bankruptcy, we're getting payments from the
- 25 debtor. We're getting payments from the trustee. Once

- 1 those payments go to our processing center, then we have
- 2 an allotted amount of time to apply those funds.
- 3 These are remaining funds that at the time this
- 4 was created appears not to have been applied at this
- 5 particular time it was created. That doesn't mean
- 6 they're not going to be applied. But at this -- the way
- 7 I am seeing this, this is the -- this is moneys left
- 8 that have not at the date this was done been applied yet
- 9 to the particular loan.
- 10 Q. Okay. Now, looking at this document is there a
- 11 way for me to tell when this was done?
- 12 A. Well, you would look at -- if I'm reading this
- 13 correctly, the 04/09 -- the very last date on this
- 14 payment history of 04/09/09, is that the last date that
- 15 you have?
- 16 Q. Yes.
- 17 A. Okay. And your question is, is there a way to
- 18 tell if this has been applied given off of this
- 19 spreadsheet?
- 20 O. No, no, no.
- 21 A. Okay.
- 22 Q. My question was simply is there a way to tell
- 23 when this document was prepared?
- 24 A. Oh, I apologize. Not -- I don't believe so.
- Q. Okay. We know it was at least prepared on or

- 1 after April 9th, correct?
- 2 A. Correct.
- 3 Q. Okay. Now, let's -- I -- and again, it's a
- 4 really bad copy. But I see \$167.64 on that unapplied
- 5 funds from the debtor line.
- 6 A. I see the same thing.
- 7 Q. Is there a way for me to identify that number
- 8 somewhere in the bankruptcy payment history above?
- 9 A. No. These are simply funds that -- after the
- 10 last payment was received from the borrower applied,
- 11 these are remaining funds that have not yet been applied
- 12 to wherever we deem that they need to be applied. So
- 13 from looking at this number and versus the bankruptcy,
- 14 there's not a way to tell --
- 15 O. Okay.
- 16 A. -- from this ledger.
- 17 Q. Okay. Are you familiar with the term suspense
- 18 account?
- 19 A. I am.
- Q. Okay. What is a suspense account?
- 21 A. Basically the suspense account -- again, going
- 22 back and kind of to the process. When we receive
- 23 payments from the debtor or receive payments from the
- 24 trustee, we receive interest payments from the trustee
- as well.

- 1 Once that goes to our processing center -- you
- 2 know, we may get a check from the trustee. We may get a
- 3 check from the debtor. And it will go to our bankruptcy
- 4 department so they can identify where these funds need
- 5 to be applied. If it's funds from the debtor, they're
- 6 going to be applied to that portion of where it needs to
- 7 be applied to.
- 8 If it's interest from the trustee, then it's
- 9 going to be applied to interest of the trustee. Or if
- 10 it's a payment from the trustee, it's going to be
- 11 applied. And until then -- we receive the funds.
- 12 They're put into a hold account or a suspense account
- 13 until it's determined where those funds need to be
- 14 applied.
- And per RESPA we do have -- we have to apply the
- 16 funds within 48 hours. And then it's taken -- when it's
- in bankruptcy, then it's taken to our bankruptcy
- 18 department. And they analyze given off the bankruptcy
- 19 case, you know, if this is debtor and trustee payments
- 20 coming in, then we need to make sure and determine where
- 21 those payments are going and they're applied correctly,
- 22 whether it be trustee interest, trustee payment or
- 23 debtor payment.
- 24 So when you hear suspense account and you see
- 25 suspense account, it's those funds going into that hold

- 1 account until it's determined where they need to be
- 2 properly applied.
- Q. Okay. And that determination is made by whom?
- 4 A. In this case that would be our bankruptcy
- 5 department that's processing the payment.
- 6 Q. Okay. Where is that located?
- 7 A. South Bend Fort -- South -- Fort Mills, South
- 8 Carolina.
- 9 Q. Okay. Say that three times fast.
- 10 A. Right.
- 11 Q. So in this case we have unapplied trustee funds.
- 12 Now, what I guess I don't understand then is if we
- 13 have -- if we have unapplied funds from the trustee,
- 14 should there be a line on this payment history that
- 15 shows where the money just came in and was placed in the
- 16 unapplied account?
- 17 A. Well, let's go back up to -- I'm going -- I'm
- 18 going to say that you're asking me if a column should be
- 19 added to determine when those funds come in. And
- 20 basically it is -- unfortunately, I mean, it stops here
- 21 the day this was completed.
- The day this is completed this is the exact
- 23 amount we have unapplied fund -- funds from the debtor
- 24 and unapplied funds from the trustee. Part of that
- 25 could be interest payments. We don't know that by

- 1 looking at this.
- Q. Okay.
- 3 A. So you know, following this bankruptcy history,
- 4 you're going to see, you know, trustee funds being
- 5 received and applied and if -- whether it was going to
- 6 interest. And you're also going to see the debtor funds
- 7 received and applied and how those payments were
- 8 applied.
- 9 Looking at this box, what is remaining and left
- 10 -- because it's not continued. This was done to the
- 11 04/09 of '09, it -- I cannot determine where those funds
- 12 are going to be at yet. We cannot determine.
- Q. Would you be able to give me an updated
- 14 bankruptcy payment history?
- 15 A. You can obtain -- yes. We can obtain an updated
- 16 bankruptcy history, yes.
- 17 MR. BARTHOLOW: Any objection to that, Mark?
- MR. ALFIERI: No, not at all.
- MR. BARTHOLOW: Thanks.
- 20 Q. (By Mr. Bartholow) Okay. So turning back to the
- 21 first page; and it looks like we're going all the way
- 22 back to 2001, April of 2001. Am I reading it correctly
- 23 that it shows that \$1,012.94 was received on April 9th
- 24 from the debtor funds?
- 25 A. That is correct.

- 1 Q. Okay. And then moving three columns to the
- 2 right, the amount applied to principal was \$120.24?
- 3 A. Correct.
- 4 Q. Amount applied to interest was \$892.70?
- 5 A. That's correct.
- 6 Q. The principal balance at that time was
- 7 \$150,229.76?
- 8 A. That is correct.
- 9 O. There is zero in escrow, zero Proof of Claim
- 10 balance, zero outstanding fee balance, and zero
- 11 outstanding corporate advance balance. Is that all
- 12 correct?
- 13 A. That is all correct.
- Q. Okay. And the comment for this line says monthly
- 15 mortgage payment, MMP.
- 16 A. Correct.
- 17 Q. Okay. And although the -- I think my
- 18 understanding is that the amount of principal paid
- 19 increases while the amount of interest paid decreases
- 20 with each subsequent payment; is that accurate?
- 21 A. Yes.
- 22 O. Okay. And aside from the standard amortization
- 23 of principal and interest, would you agree that from
- 24 that date, the April 9th through looks like August 16th,
- 25 the debtor has made payments of 1,012. And those

- 1 payments have been applied to interest and principal;
- 2 and the principal balance has been reduced accordingly
- 3 and that there have been zero charges at any point up to
- 4 that point for escrow balance, Proof of Claim balance,
- 5 outstanding fee balance and outstanding corporate
- 6 advance balance? Do you agree that's all proceeded
- 7 normally?
- 8 A. I agree.
- 9 Q. Okay. Then -- and actually I think that even
- includes September 16th; would you agree, of 2002, the
- 11 next one?
- 12 A. I agree.
- 0. Okay. Then we have on October 16th, 2002 what
- 14 appears to be a \$50.65 late fee; is that correct?
- 15 A. Yes.
- 16 Q. Okay. And that is reflected -- it appears in two
- 17 columns, the column for fees assessed or recovered,
- 18 correct?
- 19 A. Yes.
- 20 Q. And the column for outstanding fee balance; is
- 21 that correct?
- 22 A. That is correct.
- Q. Okay. Then we see on October 21st of 2002, it
- 24 appears that a payment comes in, that it is applied to
- 25 principal and interest, and that there's no change to

- 1 the late charge; is that correct?
- 2 A. That is correct.
- 3 Q. Okay. Now I'm looking at November 18th, 2002.
- 4 It appears that a payment in the amount of \$1,063.58; is
- 5 that correct, that amount?
- 6 A. Correct.
- 7 Q. Comes in and is applied to principal and interest
- 8 and to the recovery of fees in the amount of \$50.65 for
- 9 the fees?
- 10 A. That is correct.
- 11 Q. Okay. And the comment on the right-hand side is
- 12 monthly mortgage payment with additional funds applied
- 13 to late charges, correct?
- 14 A. Correct.
- 15 Q. Okay. What I think has happened there is the
- 16 payment came in, it was sufficient to cover the monthly
- 17 mortgage payment and outstanding late charges; is that
- 18 correct?
- 19 MR. ALFIERI: Objection, form.
- Q. (By Mr. Bartholow) What do you think happened
- 21 with that payment?
- MR. ALFIERI: Objection, form.
- 23 Q. (By Mr. Bartholow) You can answer, if you can --
- 24 if you know.
- 25 A. Could you restate the question for me, please?

- 1 Q. Okay. Well, let me ask it this way. We agree
- 2 that \$1,063.58 came in, correct?
- 3 A. Correct.
- 4 Q. Okay. That \$134.55 of that was applied to
- 5 principal?
- 6 A. Correct.
- 7 Q. And \$878.39 of it was applied to interest?
- 8 A. Correct.
- 9 Q. And that \$50.65 was applied to cover the late
- 10 charges?
- 11 A. Correct.
- 12 Q. Okay. And flipping back to the previous page,
- 13 the last entry for 10/21/02 shows an outstanding fee
- 14 balance of \$50.65, correct?
- 15 A. Correct.
- 16 Q. Okay. And then flipping back to Page 2, this
- 17 first entry now shows an outstanding fee balance of zero
- 18 dollars; is that correct?
- 19 A. The very first entry, that line does show an
- 20 outstanding fee balance of zero.
- Q. Okay. And then when we read the comment, it says
- 22 monthly mortgage payment with additional funds applied
- 23 to late charges. What does that mean?
- 24 A. The additional funds -- if any additional funds
- 25 were received, it was applied to a late charge to pay a

- 1 late charge.
- 2 Q. Okay. And the funds received this time it
- 3 appears are \$1,063.58?
- 4 A. That is correct.
- 5 Q. And it appears that the previous payment amount
- 6 had been \$1,012.94?
- 7 A. That is correct.
- 8 Q. Okay. So would you therefore agree that the
- 9 debtors paid sufficient money to pay the late fee as
- 10 well as their regular payment?
- 11 A. I agree.
- 12 Q. And that in fact the fee balance was reduced to
- 13 zero as a result?
- 14 A. Correct.
- 15 Q. Okay. I think that's pretty uncontroversial, but
- 16 you've --
- 17 A. It is.
- 18 O. -- got to --
- 19 A. It is. I'm just -- my lines are running
- 20 together, so I apologize.
- Q. No, I apologize for the small printout.
- Okay. It appears that a late charge is assessed
- on December 16th of 2002; is that correct?
- 24 A. Yes.
- Q. Okay. When we were talking about this before,

- 1 you indicated that late charges are automatic; is that
- 2 right? That they're automatically applied to the
- 3 account?
- 4 A. Well, they're assessed if the payment is not
- 5 received --
- 6 Q. Timely?
- 7 A. -- timely.
- 8 Q. Sorry for interrupting.
- 9 Okay. So in the case of December '02, it appears
- 10 that the payment didn't come in until December 23rd; is
- 11 that correct?
- 12 A. Correct.
- 0. And that's why on the 16th the late fee was
- 14 charged in December. The payment amount was sufficient
- 15 to cover the payment plus the outstanding late charge;
- 16 is that correct?
- 17 A. Okay. So we're looking at -- on the 23rd?
- 18 O. Correct.
- 19 A. Another late charge was assessed, okay, because
- 20 it came in after the -- the due date and the grace
- 21 period. And then we received 1,063 on the 23rd, and
- 22 that payment included paying a late charge as well.
- Q. Okay. And that's what the comments reflect as
- 24 well?
- 25 A. That is what the comments reflect, correct.

- 1 Q. Okay, all right. And then it looks like they
- 2 were late in January and that they paid on the 17th; is
- 3 that correct, January of '03?
- 4 A. That is correct.
- Q. Okay. And it appears to be the same thing where
- 6 they did pay the late charge along with the payment?
- 7 A. That is correct.
- 8 Q. Okay. Then it appears that the late charge was
- 9 assessed on February 18th, 2003; is that correct?
- 10 A. Correct.
- 11 Q. Can you tell me why it would be assessed on the
- 12 18th rather than the 16th?
- 13 A. I cannot.
- 14 O. Okay.
- 15 A. I know it's after the due date. It's after the
- 16 grace period, because the payment was received on the
- 17 21st.
- 18 Q. Okay. It does appear -- yeah, like you said, it
- 19 was received on the 21st. Again, it was sufficient to
- 20 cover the late fee, correct?
- 21 A. Correct.
- Q. Okay. Again on March 17th there was a late fee,
- 23 of 2003?
- 24 A. Correct.
- Q. And on March 25th of 2003 there was a payment

- 1 that covered the late fee?
- 2 A. Correct.
- 3 Q. Again on April 16th of '03, late fee?
- 4 A. Correct.
- 5 Q. And April 28th of '03 another payment that
- 6 covered the late fee?
- 7 A. Correct.
- 8 Q. All right. May 16th, late fee. May 27th there
- 9 was a payment that appears to be just a bit short of
- 10 covering the late fee, 65 cents short of covering the
- 11 late fee; is that correct?
- 12 A. Correct.
- Q. However, it appears that all but 65 cents was
- 14 applied to the late fee, correct?
- 15 A. Correct.
- 16 Q. Okay. And is it your understanding that at this
- 17 point this was a no escrow loan and that there were no
- 18 taxes being taken out or insurance being paid?
- 19 A. Correct.
- 20 Q. At this -- at this point in time, okay. And then
- 21 let's see, they were late again in June of 2003, but
- 22 their June 27th, 2003 payment appears was sufficient to
- 23 cover that late fee as well as the little bit that was
- 24 remaining from the previous month?
- 25 A. That is correct.

- 1 Q. Okay. It appears that they were late again in
- 2 July of '03, but their July 21st payment was sufficient
- 3 to cover the late fee?
- 4 A. That is correct.
- 5 Q. And August they were on time it appears.
- 6 A. It does appear, yes.
- 7 Q. And the payment was a full payment amount with no
- 8 late fee, correct?
- 9 A. Correct.
- 10 Q. Okay. Then they made a payment on September
- 11 17th, which means they were late and charged a late fee
- 12 for September 16th of 2003, correct?
- 13 A. That is correct.
- 14 Q. One of my questions going back to -- what was it,
- 15 was it January 18th of 2003, there was an 18th which was
- 16 when the late fee was charged -- I guess it was charged
- 17 despite a payment made on the 17th. Actually I'm sorry,
- 18 we need to look at February. That's what I was looking
- 19 at. The late fee was charged on the 18th in February;
- 20 is that correct?
- 21 A. That is correct.
- 22 Q. Okay. So what I don't understand is why in
- 23 September in the one up from the bottom, payment's made
- on the 17th and the late fee was still charged; whereas
- 25 it appears the late fee was not charged until the 18th

- 1 back in February. Do you know why that would be?
- 2 A. I do not.
- 3 Q. Okay. The payment in September did not include a
- 4 late fee; is that correct?
- 5 A. The payment in September that was received?
- 6 Q. Correct.
- 7 A. Did not include enough to cover a late payment,
- 8 correct.
- 9 Q. Okay. It was a -- for a mortgage payment,
- 10 correct?
- 11 A. Yes.
- 12 Q. And then in October -- and we've got to straddle
- 13 two pages here. But October 16th a late fee was applied
- 14 to the account, and on October 20th it appears that
- 15 there was a payment made that was in the amount of 1,104
- 16 -- or \$1,114.24. Is that what you've got?
- 17 A. Correct.
- 18 Q. Okay. And it appears that that was sufficient to
- 19 pay down the late fee balance?
- 20 A. Correct.
- 21 Q. Okay. Now, on November 17th we have a payment in
- 22 the amount of \$1,063.59, correct?
- 23 A. I's hard to determine if that's 1,063 or 1,083,
- 24 but I'm going to go with 63 since the others are 63; but
- 25 in that particular line it looks like it's kind of

- 1 running together.
- Q. I agree. But if we look at the next line, also
- 3 November 17th, the amount that appears to have been
- 4 applied to principal was \$50.65; is that correct?
- 5 A. Correct.
- 6 Q. Okay. So that would mean that it was probably
- 7 1,063, right?
- 8 A. I agree.
- 9 Q. Okay. Do you know why a late fee wasn't charged
- 10 there?
- 11 A. On the 17th?
- 12 Q. Uh-huh.
- 13 A. I do not know. I cannot answer that.
- Q. Okay. Then it looks like they were late in
- 15 December, and a late fee was charged; and then on
- 16 Christmas eve, December 24th they paid 1,063 and paid
- 17 off the late fee?
- 18 A. Correct.
- 19 Q. Okay. I apologize for the tedium, but this will
- 20 be useful in the long run.
- Okay. Looking again at January of '04, on the
- 22 16th there was a late fee applied. On the 20th a
- 23 payment came in that covered the late fee, correct?
- 24 A. Correct.
- Q. Okay. February on the 17th a late fee was

- 1 assessed; and on the 24th a payment came in that covered
- 2 the late fee, correct?
- 3 A. Correct.
- Q. Okay. March, late fee on the 16th; payment on
- 5 the 26th. Payment covered the late fee?
- 6 A. Correct.
- 7 Q. April 6th, late fee; April 23rd, payment that
- 8 covered the late fee?
- 9 A. Correct.
- 10 Q. May 17th, 2004, late fee; 21st -- May 21st, 2004,
- 11 payment that covered the late fee?
- 12 A. Correct.
- 13 O. Okay. June 16th, late fee; June 21st, 2004
- 14 payment that covered it?
- 15 A. Correct.
- 16 Q. And then it looks like on July 15th they made a
- 17 timely payment that included a late fee. There's no
- 18 late fee balance, so on July 15th, \$50 was applied to
- 19 principal; is that correct?
- 20 A. That is correct.
- Q. \$50.65. And then a late fee in August of '04,
- 22 and a payment including the late fee on August 23rd of
- 23 '04?
- 24 A. Correct.
- Q. September 16th, '04, late fee; September 17th,

- 1 '04, payment including late fee?
- 2 A. Correct.
- Q. October 14th, '04, regular payment, no late fee?
- 4 A. Correct.
- 5 Q. November 16th, '04, late fee; November 19th, '04,
- 6 payment including the late fee?
- 7 A. Correct.
- Q. And then timely payments on December 15th, '04,
- 9 January 10th, '05, February 15th, '05?
- 10 A. Correct.
- 11 Q. Late fee March 16th, '05; regular payment not
- 12 including the late fee on March 17th, '05. Is that
- 13 correct?
- 14 A. Payment on the 17th as a regular payment.
- 15 O. Uh-huh.
- 16 A. And on March 17th --
- 17 Q. I'm not there yet.
- 18 A. I apologize.
- 19 Q. Just those two lines, the 16th and 17th.
- 20 A. Okay. Correct, okay.
- Q. 16th there's a late charge assessed, and 17th
- 22 there's a payment made that does not include a late fee;
- 23 is that correct?
- 24 A. That is correct.
- Q. Okay. And then on the 17th of '05 there is a

- 1 line that says adjustment.
- 2 A. Uh-huh.
- 3 Q. Tell me what adjustment means.
- 4 A. There was an adjustment to the account. And it
- 5 appears that a late fee was -- or the funds were put
- 6 back to the account. The late fee was not assessed. It
- 7 was -- it's adjusting -- it's adjusting that late fee
- 8 amount.
- 9 Q. Okay. Do you know why that would have been done?
- 10 A. I do not.
- 11 Q. Do you know where the funds would have come from
- 12 to do that?
- 13 A. For this particular -- no, I do not. I do not.
- 14 Q. Okay. Would you be able to find that out?
- 15 A. Yes.
- 16 Q. How would you go about finding it out?
- 17 A. I would probably research the -- in finding that
- 18 out I could look at history on the payment screen if any
- 19 notes pertain as to why that was credited back.
- 20 O. Okay. And I understand there are a lot of notes
- 21 on this account, but in your review of the notes do you
- 22 recall anything --
- 23 A. I don't recall.
- Q. -- relating to this payment?
- 25 A. I do not.

- 1 Q. And understanding that we're talking about a
- 2 large number of payments, so --
- 3 A. Right, I do not recall.
- 4 Q. Next we have an April 18th, 2005 payment that was
- 5 a regular payment amount?
- 6 A. Uh-huh.
- 7 Q. With no late fee, and it appears that no late fee
- 8 was charged for April of '05; is that correct?
- 9 A. April of '05 -- is that '05 or the 18th?
- 10 Q. It's April 18th, 2005 I think.
- 11 A. Okay, okay.
- 12 Q. And it seems to be applied to contractual due
- 13 date April 1st, 2005. It's the next line after that
- 14 March 17th we were just talking about.
- 15 A. Okay. Correct, okay, yes. Monthly mortgage
- 16 payment made, yes.
- 17 Q. No late fee included?
- 18 A. No late fee included.
- 19 Q. That was on the 18th?
- 20 A. Yes.
- Q. Do you know why that would be?
- 22 A. No. I can't answer as to why that late fee was
- 23 not assessed in April.
- Q. And I think I probably need to ask you for each
- one of those lines, unless you're -- you're able to and

- 1 your attorneys are willing to allow you to answer this
- 2 question, which is for each such late fee for which no
- 3 fee is charged, do you think you could tell me why there
- 4 would be no fee -- or late payment for which no fee is
- 5 charged, would you be able to tell me why any of those
- 6 late payments did not have a late fee?
- 7 A. I cannot.
- 8 Q. Okay. Is that -- did the question make sense?
- 9 A. It did.
- 10 Q. It was a little convoluted.
- 11 A. It did make sense.
- MR. ALFIERI: You know, she doesn't have
- 13 voluminous knowledge of each of the notes -- the daily
- 14 notes that were done. I do know that some -- that this
- 15 information probably can be extracted not only from
- 16 those daily notes, but also from the documents that you
- 17 produced.
- MR. BARTHOLOW: Okay. Well, let --
- 19 MR. ALFIERI: I mean, notwithstanding, we
- 20 will endeavor to find out for you.
- MR. BARTHOLOW: Okay.
- MR. ALFIERI: But the information is
- 23 available.
- MR. BARTHOLOW: Okay. We'll get -- that's I
- 25 think something that, you know, going forward will be

- 1 helpful if we can get that worked out.
- 2 MR. ALFIERI: Yeah.
- Q. (By Mr. Bartholow) Looks like a regular payment
- 4 in May of '05 that was made on the 16th. Then there's a
- 5 late fee on June 16th, 2005, correct?
- 6 A. Correct.
- 7 Q. Okay. Then there's a payment made on June 27th,
- 8 2005 that appears to include the late fee, or most of it
- 9 anyhow.
- 10 A. Correct.
- 11 Q. All but 59 cents it appears?
- 12 A. Uh-huh.
- 13 Q. Okay. I'm thinking -- just trying to figure this
- 14 out right now. Does it -- do you know whether there's
- 15 anything in Wells Fargo's system that makes a
- 16 determination of whether to apply a late fee based on
- 17 the degree of lateness?
- I mean, there's a grace period already. But if a
- 19 payment is made, as in June of '05 on the 27th as
- 20 opposed to, for example, April of '05 on the 18th, is
- 21 there something in the system that tracks that and makes
- 22 a decision about whether to apply a late fee?
- 23 A. Is the question is there an indicator that would
- indicate to us that the payment was coming in late and
- 25 assess a late fee?

- 1 Q. Yeah, fair enough. Not a great question.
- 2 A. Because I cannot answer that.
- Q. To your -- to the best of your knowledge, a late
- 4 fee is automatically assessed on the day after the grace
- 5 period, correct?
- 6 A. Correct.
- 7 Q. Okay. So whether it was really late or only kind
- 8 of late, a late fee normally would be assessed, correct?
- 9 A. I'm not guite understanding what kind of late and
- 10 really late -- I don't -- I don't understand what you
- 11 mean by that.
- 12 Q. Whether it was on the 17th or the 27th, the late
- 13 fee will have already been assessed on the 16th in most
- 14 cases, correct?
- 15 A. To the best of my knowledge in answering that, it
- 16 should be assessed unless there was a -- it -- what --
- 17 the answer is yes. Yes.
- 18 O. Okay.
- 19 A. To the best of my knowledge after the grace
- 20 period and the 16th, a late fee would be assessed.
- 21 Q. Okay. To your knowledge, is there a way if a
- 22 debtor calls in and says the check's in the mail or some
- 23 other way of coding in or making an exception?
- A. Not to my knowledge.
- Q. Okay. I think we're getting into taxes here with

- 1 the July 8th, 2005. There are two entries for July 8th,
- 2 2005?
- A. Correct.
- 4 Q. Okay. And combined they appear to equal
- 5 \$5,528.73. And I'm getting that number from looking at
- 6 the escrow balance line.
- 7 A. To me it looks like 53 cents; but again, it's
- 8 kind of hard to determine that last digit.
- 9 Q. I'm looking at the second entry for July 8th,
- 10 5,528 -- and you think it's 53?
- 11 A. Now that I see it, it does appear to be 73.
- 12 Q. Okay. And that represents -- if you go three
- 13 columns to the left and add escrow applied disbursed
- 14 amounts, 1,528.53 and \$4,000.20?
- 15 A. Correct.
- 16 Q. Would you agree that this is where an escrow
- 17 account is created for this loan?
- 18 A. I would agree that this is where we paid their
- 19 county taxes.
- 20 Q. Okay. So you would not agree that this is where
- 21 an escrow account is created for the loan?
- 22 A. What I would agree to is this is where the county
- 23 taxes were paid, and this would establish the fact that
- 24 if we pay the county taxes then we need to establish an
- 25 escrow account.

- 1 Q. Okay. So I think what you're telling me is that
- 2 there are two steps there. There's paying the taxes,
- and there's establishing the escrow account; is that
- 4 correct?
- 5 A. Correct.
- 6 Q. Okay.
- 7 A. Because at this point when we've got the county
- 8 taxes paid, we've already established a negative escrow
- 9 balance.
- 10 Q. Balance, okay.
- 11 A. We've got a negative -- we've got -- we've got
- 12 funds that have come out -- has an escrow, but there's a
- 13 negative amount; so we have to recoup that money
- 14 somehow.
- 15 O. Okay. This -- yeah. This is a little bit of a
- 16 tricky area for mortgages. And it's -- you know,
- 17 it's -- and I think I get that. But when funds are paid
- 18 out on behalf of a debtor, for example, for taxes --
- 19 strike that.
- 20 How is the decision made to pay funds on behalf
- 21 of a debtor?
- 22 A. If we get notification that -- in regards to
- 23 taxes, if the taxes are delinquent, then -- and we don't
- 24 have proof that they've been paid, we need to pay those
- 25 taxes.

- 1 Q. Is there a standard or some reference point for
- 2 determining when those taxes are to be paid?
- 3 A. If we get a delinquent notice from the taxing
- 4 authority, the taxes have not been paid.
- 5 Q. Then they're paid with -- is there a specific
- 6 period of time within which they must be paid?
- 7 A. I don't know the exact period of time which it
- 8 must be paid, but I think it's fair to say that they
- 9 need to be paid by, you know --
- 10 Q. What department at Wells Fargo receives that
- 11 notice?
- 12 A. That would be our tax department.
- 13 Q. Your tax department?
- 14 A. Correct.
- 15 O. Okay. So presumably somebody in the tax
- 16 department would be knowledgeable about those things?
- 17 A. That is correct.
- 18 Q. And would you agree that that's not an area that
- 19 you're knowledgeable about?
- 20 A. That is correct.
- 21 Q. Okay. It appears on July 18th of '05 there is a
- 22 payment that comes in that is in the amount of
- 23 \$1,013.53?
- 24 A. Correct.
- Q. And that appears to be sufficient to satisfy the

- 1 running 59 cents late fee balance; is that correct?
- 2 A. Correct.
- 3 O. Okay. Also I want to note that no late fee was
- 4 assessed in July, correct, of '05?
- 5 A. That is correct.
- 6 Q. Okay. And then in June of '05, a timely payment
- 7 comes in that appears to be 59 cents in excess, and so
- 8 that 59 cents is applied to it appears outstanding
- 9 principal; is that correct?
- 10 A. Correct.
- 11 Q. Now, just stepping away from this giving our eyes
- 12 a little bit of a rest, is there a specific order for
- 13 application of funds when they come in from the debtor?
- 14 For example, do you apply them first to principal or
- 15 first to late fees or --
- 16 A. Your principal and interest, and then it will go
- 17 to late fees if there's any fees assessed.
- 18 Q. Okay. Does it matter whether it's principal or
- 19 interest?
- 20 A. It's going to -- you mean which is applied first?
- 21 O. Uh-huh.
- 22 A. Your interest is applied first.
- 23 Q. Interest is applied first, okay.
- 24 A. That is correct.
- Q. Okay. And do you know what determines that order

- 1 of payment application?
- 2 A. That's outlined in the deed of trust.
- 3 Q. It's in the deed of trust, okay.
- 4 A. Yes.
- 5 Q. And have you looked at that for this particular
- 6 loan, that provision of the deed of trust for this
- 7 particular loan?
- 8 A. I have reviewed the deed of trust for this loan,
- 9 yes.
- 10 Q. Okay. I brought it with me, but I do have an
- 11 excerpt for it.
- 12 MR. BARTHOLOW: And if Counsel will indulge
- 13 me, I might read a part of that. And if that doesn't
- 14 work, then Counsel will let me know.
- 15 O. (By Mr. Bartholow) And if you don't know, you
- 16 simply can say I don't know if that's correct. But it
- 17 appears to me that funds are to be applied first to
- 18 principal, then to amounts due under Section 3, which
- 19 would be escrow items.
- 20 And then -- or no, I'm sorry. First to interest,
- 21 then to principal, and then to escrow items. Is that
- 22 your understanding of the order of payment application
- 23 for this loan?
- 24 A. For -- after -- in general speaking, after an
- 25 escrow is established, that is correct, yes.

- 1 Q. Right.
- 2 A. If an escrow account is established, correct.
- Q. Right. And the escrow account would go last
- 4 anyway, correct?
- 5 A. Correct.
- 6 Q. And then any remaining amounts after those three
- 7 items are applied go to late charges and other amounts
- 8 due --
- 9 A. Correct.
- 10 Q. -- under the note? Okay. Now, there's a
- 11 difference between principal due, for example, or
- 12 interest due under the note and simply payments towards
- 13 principal. And can you explain what that difference is?
- 14 A. Right. Any -- if -- you mean as far as
- 15 curtailment? I believe that's what you're asking me, if
- 16 there's extra funds after all of the above said is paid?
- 17 If there's any extra funds would it go to additional
- 18 principal; is that the question?
- 19 Q. I think that that's the question. So if, for
- 20 example, the debtor is behind, then funds would not go
- 21 to pay unpaid principal that's not due yet, correct?
- 22 A. Correct.
- Q. Okay. Or put differently, they should only be
- 24 paid -- funds should only be paid towards outstanding
- 25 amounts first, correct?

- 1 A. That is correct.
- Q. All right. So I think we're back at the top of
- 3 this page. September 14th, 2005, timely payment and
- 4 paid in full; is that correct?
- 5 A. That's correct, yes.
- 6 Q. October 17th, late charge is assessed?
- 7 A. That's correct.
- 8 Q. October 18th, a new payment amount appears,
- 9 \$1,588.82. The comments identify that as a monthly
- 10 mortgage payment. Can you tell me what happened there
- 11 that caused the payment to change from 1,012 to
- 12 \$1,588.82?
- 13 A. It's not specified in the ledger; but what would
- 14 occur in a payment change is if we have to start
- 15 collecting for an escrow account, if we have to start
- 16 collecting additional funds with an escrow account.
- 17 Q. Okay. Now, looking again at the entry above this
- one where on October 17th a late fee was assessed and
- 19 then the entry below the first October 18th it appears
- 20 there's another adjustment that I think removes the late
- 21 fee; is that correct?
- 22 A. Correct.
- Q. And I guess you've already testified that you
- 24 wouldn't know why that adjustment was made?
- 25 A. Not looking at this, correct.

- 1 Q. However, with the first October 18th, 2005 entry
- 2 if we move across, we see the debtor funds received. We
- 3 see an amount applied to principal, an amount applied to
- 4 interest, and then a column that says escrow applied
- 5 disbursed. What does that mean?
- 6 A. That means that portion of that payment went into
- 7 to repay that escrow balance.
- 8 Q. Okay. And so I can see on the page, for example,
- 9 that when we go three columns to the right in the escrow
- 10 balance column that it's been reduced by the amount
- 11 three columns to the left.
- 12 A. Correct.
- 0. So on the page that makes sense to me. What I'd
- 14 like to understand is where is the money flowing at this
- 15 point? Is the money paid to Wells Fargo as servicer?
- 16 Is it paid to Freddie Mac as the owner of the loan or
- 17 investor or however we care to characterize them? What
- happens with that \$573.88?
- 19 A. That's being paid back to Wells Fargo.
- Q. Okay. And how does Wells Fargo track that money?
- 21 Does it have a master ledger of all of the escrow
- 22 disbursements that it's made and every time one of these
- 23 comes in that master ledger is reduced by that amount in
- 24 addition to it appearing here or --
- 25 A. You're going to see that on the payment history.

- 1 You're also going to see those amounts when they were
- 2 disbursed or coming in on an escrow analysis that the
- 3 debtor would get a copy of as well.
- 4 Q. Okay. Now let's talk about principal and
- 5 interest.
- 6 A. Okay.
- 7 Q. It's my understanding that Wells Fargo keeps a
- 8 fraction of a regular mortgage payment as its
- 9 compensation for servicing a loan. I believe it's .025
- 10 percent. Does that sound correct to you?
- 11 MR. ALFIERI: Objection, form. I think
- 12 we're going outside the topics. And I say that
- 13 respectfully, but I'm not sure how this witness has been
- 14 designated as to knowledge with respect to the breakdown
- 15 between the fees -- the investor fees that Wells may pay
- 16 to the owner of the loan.
- MR. BARTHOLOW: Well, I guess I've described
- 18 in Number 6 the relationship between Defendant and
- 19 Freddie Mac as it pertains to the Plaintiffs' mortgage
- 20 loan.
- 21 MR. ALFIERI: Okay. And we've disclosed
- 22 that by showing you the original note.
- 23 MR. BARTHOLOW: Which is a -- which is
- 24 responsive to the Exhibit B --
- MR. ALFIERI: Right.

- 1 MR. BARTHOLOW: -- which is request for
- 2 documents.
- 3 MR. ALFIERI: Right.
- 4 MR. BARTHOLOW: But I'm asking her under the
- 5 presumption that she's knowledgeable as to the
- 6 compensation arrangement, the relationship between Wells
- 7 and Freddie.
- 8 MR. ALFIERI: Okay. Ask her that question.
- 9 Q. (By Mr. Bartholow) If you don't know, tell me
- 10 you don't know. That's fine.
- 11 A. I'm not knowledgeable of that.
- 12 Q. Okay. And to rephrase the question, just so --
- 13 because we've been talking a little bit. The question
- 14 was what happens to money that comes in for -- to Wells
- 15 Fargo for a mortgage payment when Freddie owns the loan?
- 16 So does Wells Fargo pay them something, or what is paid?
- 17 A. I'm not knowledgeable of that.
- 18 O. Okay. Who would be knowledgeable as to that?
- 19 A. I do not know that.
- 20 MR. BARTHOLOW: Okay. Could we identify
- 21 somebody who would be knowledgeable about that process?
- MR. ALFIERI: You know, we can talk about
- 23 that off the record. I definitely would be willing to
- 24 talk with you about that off the record.
- MR. BARTHOLOW: Okay.

- 1 Q. (By Mr. Bartholow) Well, that'll save us some
- 2 time.
- 3 Let's see, it appears that we were -- well, looks
- 4 like I can go from January '06 through May '06, the
- 5 payments were made in that \$1,588.82, correct?
- 6 A. Correct.
- 7 Q. And they weren't all timely with January and I
- 8 guess March and April being a couple of days late, a day
- 9 or two late depending; but otherwise -- but there were
- 10 no late fees charged for any of those months, correct?
- 11 A. Correct.
- 12 Q. Then on June 16th of '06 there's a late fee
- 13 assessed. And June 30th there's a monthly mortgage
- 14 payment that is in the amount of \$1,591.35?
- 15 A. Correct.
- 16 Q. It's booked in the comments field as monthly
- 17 mortgage payment. That's a different amount by a few
- 18 dollars from the previous amount. Do you know why that
- 19 would -- that amount would be different?
- 20 A. No. For this particular line I cannot answer why
- 21 that amount is different, no.
- 22 Q. And then it appears that on the 17th there's
- 23 another late fee assessed; and then on the 25th there's
- 24 a payment made in the amount of \$1,692.65, correct?
- 25 A. Uh-huh.

- 1 Q. And the comment there is unapplied funds. And it
- 2 appears the next day the funds are applied to the
- 3 mortgage payment and late charges and to satisfy the
- 4 remaining late fee balance, correct?
- 5 A. Correct.
- 6 Q. Okay. August 16th, '06, late fee?
- 7 A. Correct.
- 8 Q. August 28th, 2006 payment that covers the late
- 9 fee?
- 10 A. Correct.
- 11 Q. September 18th, 2006, late fee; and September
- 12 22nd, 2006, a payment covering the late fee?
- 13 A. Correct.
- 14 THE WITNESS: Would I be able --
- 15 MR. ALFIERI: Want to take a break?
- 16 MR. BARTHOLOW: Want to take a little break?
- 17 Sure.
- 18 MR. ALFIERI: Actually we've been going past
- 19 an hour, so --
- 20 MR. BARTHOLOW: Sure, Off the record.
- 21 (Recess, 2:10 p.m. to 3:14 p.m.)
- Q. (By Mr. Bartholow) Okay. We're on 5 of 10. I
- 23 guess just for the sake of -- actually, no, I think
- 24 we're on 6 of 10.
- 25 A. Okay.

- 1 Q. And I don't know exactly where we are, so let's
- 2 just start at the top of the page.
- 3 A. Okay.
- 4 Q. Late charge on October 16th, '06; and monthly
- 5 payment including the late charge on October 31st, '06,
- 6 correct?
- 7 A. Correct.
- 8 Q. Okay. And we have late charges on November 16th
- 9 and December 18th, correct?
- 10 A. Correct.
- 11 Q. And it looks like Wells Fargo paid the -- would
- 12 that be the 2006 or the 2007 taxes on December 19th of
- 13 '06?
- 14 A. Looking at this, I can't verify if it was for
- 15 the -- I would say it would be for the 2006 taxes.
- 16 Q. Okay. And you can -- you kind of said you
- 17 couldn't verify?
- 18 A. It's not specifying in the payment history for
- 19 what taxes were paid for what period.
- 20 Q. Okay. And have you looked at anything else that
- 21 would provide that information?
- 22 A. Yeah. Notes on the system would provide that
- 23 information.
- Q. Okay. But without looking at those, you wouldn't
- 25 know?

- 1 A. Right.
- Q. Then it looks like another late charge on
- 3 December 27th -- oh, an adjustment?
- 4 A. An adjustment. And I'm going to say -- and I
- 5 know we -- if we looked further back and we had some
- 6 adjustments; but this appears to me, and this would also
- 7 be duly noted, that we are waiving those late charges.
- 8 That's a late charge that was -- that's an adjustment,
- 9 so that's a positive. So it appears we were waiving
- 10 that late charge.
- 11 Q. You were waiving, okay.
- 12 A. Right. And I would say that on the other
- 13 adjustments as well prior. And looking at those, we see
- 14 another adjustment; and I'm going to say with some
- 15 certainty it appears by looking at this -- and we can
- 16 certainly verify that as well, that these are waived.
- 17 These are being waived when we see an adjustment.
- 18 Q. Okay. And what --
- 19 A. It doesn't spell out --
- 20 O. What would you reference to determine whether
- 21 they were waived?
- 22 A. We could certainly look back at the notes and see
- 23 if it's -- if it's noted -- if it's duly noted in the
- 24 notes of the account.
- 25 Q. Okay.

- 1 A. It is not specifying on this history.
- Q. Right, right.
- 3 A. But it appears that these are late charges that
- 4 are being waived.
- 5 Q. Okay. Now, on January 5th of 2007 we have a line
- 6 for unapplied funds in the amount of \$1,514, correct?
- 7 A. Correct.
- 8 Q. Can you -- okay. And then on the 30th it appears
- 9 that funds in -- well, I don't think that -- oh, no, I
- 10 guess it does. Funds in the amount of \$1,514 are
- 11 applied to escrow and late charges with \$1,463.35
- 12 applied to escrow and \$50.65 applied to late charges?
- 13 A. Correct.
- 14 Q. Going back to our conversation about the deed of
- 15 trust and the order of payment provisions, it would
- 16 appear that at this juncture there is a pretty serious
- 17 arrearage going on, meaning that there are -- there's
- 18 principal and interest due; is that correct?
- 19 A. That is correct.
- 20 Q. Okay. Can you tell my why funds that were
- 21 received would have been applied to late charges then?
- 22 A. What -- what I would gather from this -- and
- 23 again, it's not -- it's not noted on this history that
- 24 I'm looking at, that perhaps arrangement was made -- a
- 25 repayment plan of some sort or an agreement that was set

- 1 up in a payment plan. And this could have been included
- 2 in the payment plan that a certain amount of down
- 3 payment or certain amount of funds would have went to
- 4 escrow or uncollected funds.
- 5 Q. Okay. In your review of this account, were there
- 6 repayment plans made?
- 7 A. In noting -- in looking at the notes on the
- 8 account, I did -- did note and did see that we had
- 9 discussed and set up repayment plans, verbal repayment
- 10 plans with down payments with the debtor.
- 11 Q. Okay. Were there any written ones?
- 12 A. No. I don't believe that I recall seeing any
- 13 written -- of course, I can certainly -- we can
- 14 certainly go back and double-check; but I do not recall
- 15 seeing any written modifications being done.
- We're talking about a repayment plan where we've
- 17 agreed -- a repayment plan would be where we've agreed,
- 18 okay, we need X amount of funds to bring you up to this
- 19 date; and we need this amount each month, which may be a
- 20 little bit more than what their monthly payment is in
- 21 order to bring them back current.
- 22 Q. Okay. In your prior -- and this I think maybe
- 23 gets into some of your experience at Wells in other
- 24 capacities. Did you ever do repayment -- verbal
- 25 repayment plans with people?

- 1 A. I did not. I did not.
- 2 O. You did not?
- 3 A. Because I did not work in the collection
- 4 department, so --
- 5 O. Okay. How would we know what the terms of a
- 6 verbal repayment plan contained in terms of, so we're
- 7 agreeing to apply some of your money towards late fees?
- 8 A. Typically those plans are noted in the system
- 9 where we have -- and they also would be -- to my
- 10 knowledge a letter is sent confirming that plan to the
- 11 debtor.
- 12 Q. Including the late fee portion?
- 13 A. If that is the case where we've agreed that --
- 14 and I'm not saying that's this situation, because it's
- 15 not noted on the bankruptcy history. But it would be
- 16 included in the plan. Any agreement that we made would
- 17 be included in the plan.
- 18 O. Okay.
- 19 A. And it should -- it would be noted in the system
- 20 of that plan.
- Q. Okay. Regarding specifically the late fee?
- 22 A. That is correct.
- Q. Okay. And then we see on January 30th it appears
- 24 that homeowners' insurance was paid?
- 25 A. That is correct.

- 1 Q. For \$4,442.31?
- 2 A. Correct.
- Q. I think the original loan amount in this case was
- 4 around \$150,000, and I'm assuming that this was forced
- 5 place insurance; is that correct?
- 6 A. It appears that it is, correct, because the
- 7 account was not escrowed.
- 8 Q. Okay. Tell me a little bit about why forced
- 9 place insurance is this amount.
- 10 A. If we have to -- any time that we place insurance
- 11 -- forced insurance or, you know, or are forced to place
- 12 insurance on the account, the premiums from -- are -- do
- 13 seem to be a lot higher than what, you know, your
- 14 home -- your regular homeowners' insurance would be.
- 15 O. Okay.
- 16 A. The premiums are always higher.
- 17 Q. Is it correct that Wells Fargo places with ZC
- 18 Sterling its forced place insurance?
- 19 A. I do believe that is --
- Q. Or in this case that's who it was placed with?
- 21 A. I believe so, yes.
- 22 Q. Does Wells Fargo have any contractual -- or
- 23 rather any ownership stake in ZC Sterling?
- 24 A. I do not know that.
- 25 Q. Okay. And in your experience have you seen -- is

- 1 \$4,442 typical of an amount of insurance that would be
- 2 charged for forced place insurance on a \$140,000 loan?
- 3 A. I'm going to say that's a little hard to answer.
- 4 Yes, it's typically much higher. I mean, you can almost
- 5 see a double, if not triple, sometimes in the premium.
- 6 But in my experience -- in other loans that I may have
- 7 been working with in my experience, I do see that that
- 8 -- that amount is not untypical.
- 9 Q. Okay. Let's move down to the next entry.
- 10 February 12th, 2007. We have a payment in the amount of
- 11 \$1,881.47?
- 12 A. Correct.
- 13 Q. And it appears to have been unapplied on the 12th
- 14 when received?
- 15 A. Uh-huh.
- 16 O. And then it looks like on the 13th it was
- 17 applied?
- 18 A. Uh-huh.
- 19 Q. And it looks like it was applied to the November
- 20 2006 payment; is that correct?
- 21 A. That is correct.
- 22 Q. Okay. And then February 16th it appears that a
- 23 late charge is assessed?
- 24 A. Correct.
- Q. I'm confused. It appears that a payment was made

- 1 on February 12th. Why would a late charge have been
- 2 assessed on February 16th?
- 3 A. The payment that was made -- the payment that was
- 4 made were -- from the 1,800 was a payment for November,
- 5 and that was applied in February; so therefore a late
- 6 charge is assessed.
- 7 Q. Okay. Is that Wells Fargo's typical practice?
- 8 A. And again, this might be written in -- without
- 9 seeing that plan, it could be incorporated in that plan
- 10 if a late fee is assessed.
- 11 Q. In the verbal agreement?
- 12 A. Correct.
- 13 Q. Is that what you're saying?
- 14 A. Correct.
- 15 O. Okay. I quess we'll need to see that, if you
- 16 can -- can you get ahold of it?
- 17 MR. ALFIERI: Actually the agreements are in
- 18 your production.
- 19 MR. BARTHOLOW: Okay. Do you recall
- 20 anything about late fees?
- 21 MR. ALFIERI: I don't recall the contents,
- 22 but I do recall two letters sent to your clients from
- 23 Wells wherein the parties agreed to modify terms of
- 24 payment. And you know, I just note -- you know,
- 25 you're -- we have agreed that you will pay X amount on,

- 1 you know, these certain days of the month.
- 2 MR. BARTHOLOW: Okay.
- Q. (By Mr. Bartholow) Then Ms. Savery, without
- 4 seeing the agreements, I know that we're a little bit
- 5 limited in terms of what we know; but in your experience
- 6 have you seen agreements that provide for repayment and
- 7 for late fees to continue to accrue? Have you ever seen
- 8 that happen?
- 9 A. I have not.
- 10 Q. Okay.
- 11 A. In my experience, I have not.
- 12 Q. That's all I can ask you. Okay. So then on
- 13 February 19th -- again, with a payment received on
- 14 February 12th, it appears that on February 19th a \$15
- 15 inspection fee is assessed.
- 16 A. Correct.
- 17 Q. My understanding of inspection fees, especially
- 18 of the \$15 variety is that their purpose is to verify
- 19 occupancy; is that correct?
- 20 A. That is correct.
- 21 Q. Can you tell me why occupancy would need to be
- 22 verified when a payment was received, say, seven days
- 23 prior?
- 24 A. Once an account goes into a delinquent status
- 25 more than a month or two months, we're going to -- and

- 1 this, again, is from the deed of trust. We have the --
- 2 we have the right, shall I say, to just ensure that yes,
- 3 the property is occupied and that -- you know, we're
- 4 inspecting the property, too, to make sure that there
- 5 isn't any hazards outside the properties.
- 6 Typically they're drive-bys. It's not -- we're
- 7 not going to get a full scope because they're not
- 8 interior. So --
- 9 Q. I guess my question is a little bit different.
- 10 In the light of a payment received seven days prior,
- 11 what was it that would make the inspection reasonable?
- 12 MR. ALFIERI: Objection, form.
- 13 A. I'm not -- I don't think I can answer that.
- Q. (By Mr. Bartholow) Okay, that's fine.
- 15 A. To answer it reasonably, I cannot answer as to
- 16 whether it's reasonable or not as far as why after seven
- 17 days of a payment --
- 18 O. Okay.
- 19 A. -- being received.
- 20 Q. And this is going to sound -- well, I'll just
- 21 ask. Is it acceptable for Wells Fargo to make
- inspections when it would be unreasonable to do so?
- 23 A. Okay. Could you repeat that once again?
- Q. Strike the question. We'll move on.
- 25 All right. And then let's look at February 19th.

- 1 It appears that unapplied funds are applied to late
- 2 charges?
- 3 A. Correct.
- 4 Q. Can you tell me where that money comes from?
- 5 A. The money on the -- the --
- 6 Q. The second February 19th line.
- 7 A. Okay. Again, this -- it -- we may go back to a
- 8 suspense or hold account. But if this was on a
- 9 repayment plan and funds are coming in, a certain amount
- 10 is held; then to incorporate for the next payment that
- 11 is received from the debtor --
- 12 Q. Let me -- let me clarify my question.
- 13 A. Okay.
- 14 O. Can you tell me where on this line -- because
- 15 generally on these lines you'll see money coming out and
- 16 money going in, right?
- 17 A. Right.
- 18 Q. Is there another line on here that shows money
- 19 coming out of something?
- 20 A. It is not, no.
- 21 Q. Okay.
- 22 A. So in that respect to answer the question where
- 23 did these funds come from, I do not know.
- Q. Well, let's look at February 20th.
- 25 A. Okay.

- 1 Q. We have \$15 that appears to have been applied to
- 2 inspection fees; is that correct?
- 3 A. That is correct.
- 4 Q. Okay. Again, with reference to the deed of trust
- 5 and the payment application provisions, and I quess with
- 6 a note that's in arrears, how does money get paid to
- 7 inspection fees?
- 8 A. Again, without looking to see if this is on a
- 9 repayment plan or if that was in the provision, I cannot
- 10 answer that as to why that --
- 11 Q. Have you ever seen a repayment plan in which
- 12 inspection fees are included as a provision?
- 13 A. Not to my -- not that I've seen.
- Q. Okay. And let's see, it looks like on March 1st,
- 15 \$224.47 are applied to escrow. Again, we don't have an
- 16 unapplied -- a running unapplied funds line on this
- 17 chart; so I guess it's hard to tell, right? Is there
- 18 any way to tell from this chart where that money came
- 19 from, other than an unapplied funds bucket that's not on
- 20 here?
- 21 A. Unapplied funds to escrow, which the -- we're
- 22 looking at the 224.47, correct?
- 23 Q. Yes.
- A. Okay. So we've got escrow amount -- escrow
- 25 applied disbursed, and so those unapplied funds were

- 1 going back into the escrow account. And where they come
- 2 from with looking at this, I cannot answer that.
- 3 Q. Okay. And then on the 13th of March we see
- 4 \$3,272.04. Do you know what that is?
- 5 A. This appears to be escrow funds received and
- 6 placed into the escrow account.
- 7 Q. Okay. Is it possible that that is a partial
- 8 refund of the forced place hazard insurance?
- 9 A. That could be. It's not noted on the account,
- 10 but it could be, correct.
- 11 Q. Okay. Now, let's see, it appears in April of '07
- 12 there's a late charge assessed?
- 13 A. Correct.
- Q. On the 16th. On the 18th it appears there's
- 15 another inspection fee assessed?
- 16 A. Correct.
- 17 Q. And then on the 16th it appears there's a late
- 18 charge assessed -- the 16th of May, excuse me, of '07?
- 19 A. Correct.
- 20 Q. And May 21st of 2007 there's another inspection
- 21 fee?
- 22 A. Correct.
- Q. It looks to me like the inspection fees are
- 24 assessed more or less on a 30-day cycle. Would that be
- 25 accurate?

- 1 A. Correct.
- 2 Q. Okay. Are those automatically generated
- 3 inspections? Is there a computer system that orders
- 4 them up?
- 5 A. I don't have knowledge of that, so I would not
- 6 know that.
- 7 Q. Okay. Is there -- is there somebody whose job it
- 8 is to say every 30 days go get an inspection?
- 9 A. There would be.
- 10 Q. Okay. Who would that person be?
- 11 A. A particular name, I don't know; but we have a
- 12 department that would handle that.
- 0. Okay. What's that department called?
- 14 A. That department, we have property preservation
- 15 department.
- 16 Q. Okay. And is it the department itself who does
- 17 the drive-by inspection, or do they outsource that?
- 18 A. That would be outsourced.
- 19 Q. Okay. And how much is the outsource provider
- 20 paid for each inspection?
- 21 A. I do not know that.
- Q. Okay. So you don't know whether it's \$15 or some
- 23 other amount?
- 24 A. I do not, correct.
- Q. Back over to Page 7. On June 4th of '07 it

- 1 appears that the bankruptcy case was filed.
- 2 A. Correct.
- Q. Okay. Have we already -- have we got this Proof
- 4 of Claim? Would you mind referring back to the Proof of
- 5 Claim, which is Exhibit Number 2. I'll see if I can
- 6 find mine. Do you mind if I just take a quick look at
- 7 it, it would be quicker.
- 8 Okay. When I look at this Proof of Claim and I
- 9 look at the escrow advance shortage amount, it appears
- 10 that the claim lists \$6,041.36?
- 11 A. Correct.
- 12 Q. And it appears that this payment history lists
- 13 \$6,804.03?
- 14 A. Correct.
- 15 O. Can you explain why those amounts are different?
- 16 A. The amounts are different --
- 17 MR. ALFIERI: There -- we produced a
- 18 document to you -- excuse me.
- MR. BARTHOLOW: I'd like her to testify.
- 20 MR. ALFIERI: We've produced a document to
- 21 you that will walk you through the calculation, and I
- 22 think it will help her testimony.
- 23 THE WITNESS: I think it would be very
- 24 helpful as well to you, so --
- MR. BARTHOLOW: Okay.

- 1 MR. ALFIERI: It's in what I gave you today.
- 2 MR. BARTHOLOW: Which I'm sure is in here.
- 3 MR. ALFIERI: Very last page.
- 4 MR. BARTHOLOW: Okay. This one is
- 5 handmarked WFB00478. It's what appears to be an Excel
- 6 spreadsheet with some handwriting on it. I'll mark it
- 7 as Plaintiffs' Number 15.
- 8 (Exhibit No. 15 was marked.)
- 9 MR. ALFIERI: If you want to go off the
- 10 record I'll make a copy. I think that may be the only
- 11 copy we've got.
- MR. BARTHOLOW: Okay, sure.
- 13 (Recess, 3:37 p.m. to 3:38 p.m.)
- Q. (By Mr. Bartholow) Okay. So let me -- do you
- 15 have a copy as well?
- 16 A. I do.
- 17 Q. Ms. Savery, can you identify Exhibit Number 15
- 18 for us?
- 19 A. This is basically a little calculation sheet of
- 20 how -- it's kind of a chart that shows, you know, what
- 21 our escrow advance was, what our balance would be. And
- 22 it kind of helps us determine how we've come to that
- 23 figure on the Proof of Claim.
- Q. Okay. Where is this -- is this a chart that you
- 25 created for today, or is this part of a system that you

- 1 use? Where does this come from?
- 2 A. This chart came from our bankruptcy department,
- 3 something they supply us in assisting in how the
- 4 calculation is derived from.
- 5 Q. And numbers are not my thing; so if you can
- 6 explain to me what this says, that would be wonderful.
- 7 A. Okay. I'll try to make it -- as we discussed,
- 8 it's a little hard to explain; but I'll try to make it
- 9 as easy as possible. At the time of the filing, which
- 10 was 06/04/07, the escrow balance -- and as you can see
- 11 here on the payment history is in a negative 6,804.03.
- Okay. Now, we know that from the time of -- we
- 13 look at the next line -- we'll look at the escrow
- 14 balance. So we know at the time of the filing we have
- 15 to project this account from January to June, so going
- 16 six months forward. We're going to have to say how much
- 17 do we need for that escrow in order to pay the taxes.
- And by doing that, \$410.77 is what we projected
- 19 would be given off the year prior, what the taxes were
- 20 and what we would need going forward six months. And
- 21 that was \$2,464.62.
- 22 Q. Okay.
- 23 A. We also -- and by RESPA Guidelines, we can put a
- 24 two-month cushion in there; and that allots for if
- 25 there's any changes in the taxing -- in the tax

- 1 payments. It's a little cushion, if you will.
- Q. Which RESPA Guideline would you be referring to?
- 3 A. Which guideline?
- 4 Q. Uh-huh.
- 5 A. What do you mean?
- 6 Q. You said that you're entitled to a two-month --
- 7 A. Per RESPA Guidelines, it does state in the RESPA
- 8 Guidelines that we can provide a two-month cushion.
- 9 Q. And if I wanted to go find that in the RESPA
- 10 Guidelines, where would I look?
- 11 A. I don't know exactly where you would look for
- 12 that.
- 0. Okay. Have you read that quideline yourself?
- 14 A. No, I have not.
- 15 O. Okay. And -- but based on those assumptions, you
- 16 arrived at this figure of 3,286.20?
- 17 A. That is correct. That is the balance. So we
- 18 know that seven payments -- we're seven payments in
- 19 arrearage. And out of those seven payments is the
- 20 escrow that was due from the principal and interest
- 21 already delinquent, \$448 -- I mean, \$4,048.87, okay.
- 22 So we have to back that out of this escrow
- 23 advance, because we don't want to include -- we're
- 24 taking that out of the payment from the POC. So we have
- 25 to back that out of that amount, which leaves us

- 1 \$2,755.16. So backing that amount out of the payment is
- 2 leaving us with the \$6,041.36 that's an additional --
- 3 that's not additional escrow, but the remaining escrow
- 4 that we have to still collect on.
- 5 O. Okay. So I understand the \$2,755.16 is the
- 6 difference between the escrow portion of the missed
- 7 payments and the outstanding escrow balance; is that
- 8 accurate?
- 9 A. Yes.
- 10 Q. Okay. That number makes sense to me. The other
- 11 number you're saying is projected escrow that would be
- 12 collecting through the rest of the year?
- 13 A. No. For only six months going forward.
- 0. Which this was filed in June, and so that would
- 15 be for the remaining six months --
- MR. ALFIERI: Objection, form.
- 17 Q. (By Mr. Bartholow) -- Of the year?
- 18 MR. ALFIERI: That's not what she said.
- 19 Listen to the question.
- THE WITNESS: Okay.
- 21 MR. ALFIERI: Please restate the question.
- 22 Q. (By Mr. Bartholow) The question is what you said
- 23 for the next six months --
- MR. ALFIERI: Objection, form.
- Q. (By Mr. Bartholow) Okay. What I'm -- you've

- 1 perhaps already told me this, but I'm not following.
- 2 410.77 times 6 is what -- not the -- not the number, but
- 3 what does that represent?
- 4 A. Okay. The 410.77 is from -- in order to pay the
- 5 taxes going forward, we've projected from January to
- 6 June of what we paid in taxes prior to the bankruptcy
- 7 filing. So that amount -- we're going back what we paid
- 8 prior. We're taking that projection -- okay, your tax
- 9 is X amount, and we're going to times that by 6 months
- 10 because we're going forward from the time of filing.
- 11 So we know we're going to need that balancer.
- 12 We're going to need to include six months of that escrow
- 13 because we're looking at from January to June at the
- 14 time of filing. And we know what this -- this balancer
- 15 is giving us what we need -- what we're going to have to
- 16 have in our account. We have to come to a positive
- 17 balance of what we have to have in our account going
- 18 forward to pay the taxes.
- 19 Q. Okay.
- 20 A. And that calculation is derived from six -- six
- 21 payments of 410.77, which again is a calculation based
- off the prior taxes that we've paid and the two-month
- 23 cushion that we're allowed to have; and that balancer is
- 24 3,286.20.
- 25 Q. Okay.

- 1 A. So the true -- the total true escrow shortage is
- 2 \$10,000. But the principal -- the escrow portion of the
- 3 seven payments that the -- the account is down, out of
- 4 that there's 4,048 -- \$4,048.87. So we back that out of
- 5 that escrow advance because we don't want to -- we're
- 6 backing that out of the escrow advance already on the
- 7 account. That's already in the negative.
- 8 Q. Okay. Now, so turning back to the debtor's
- 9 monthly payment amount, what is comprised of the
- 10 postpetition monthly payment amount? You've got
- 11 principal, interest and escrow?
- 12 A. Correct.
- 13 Q. Postpetition?
- 14 A. It wouldn't be postpetition. It would be -- or
- 15 postpetition, you're correct, yes.
- 16 Q. Okay.
- 17 A. Not prepetition because we're -- the escrow
- 18 shortage, we've backed that out. We're -- well, the
- 19 time of the filing the escrow balance was in the
- 20 negative \$6,804.
- 21 Q. Right.
- 22 A. Okay. So we at some point won't have to come to
- 23 a positive balance; but we're not -- we're not including
- 24 that escrow balance, that negative balance in future
- 25 payments going forward. So we've backed this 4,048 out,

- 1 which is seven payments they're already down, okay.
- We've backed that out of what the escrow advance
- 3 is, okay. And we've also projected -- we have our
- 4 balancer, what we need going forward, okay. So the true
- 5 total escrow balance would be -- or shortage would be
- 6 10,000. And we're taking back out that 4,048 we've
- 7 already recouped from payments in the Proof of Claim.
- 8 So we're recouping that in the payments in the Proof of
- 9 Claim.
- 10 So we back that out because we're recouping that
- 11 already in that payment in the Proof of Claim; and that
- 12 brings us to the difference of a negative 6,041, so
- 13 we're still in the negative there. That's why you would
- 14 see that escrow advance shortage listed separately on
- 15 the claim.
- 16 Q. Okay.
- 17 A. Because that amount has already been backed out
- 18 of that payment because we're going to recoup that in
- 19 the payment through Proof of Claim.
- 20 Q. Okay. And so the -- it appears that moving to --
- 21 well, actually let's start at the top of Page 7 of 10.
- 22 A. Okay.
- Q. It looks like two days after the case was filed
- there are one, two, three, four, five, six, seven,
- 25 eight, nine -- I'm sorry, eight charges to the account

- on June 6th relating to attorney fees for foreclosure,
- 2 sale costs for foreclosure, document retrieval for
- 3 foreclosure, recorder for foreclosure, notice of sale,
- 4 recorder of substitute trustee, certified mail of the
- 5 foreclosure and title charges for the foreclosure. Do
- 6 you know what each of those items represent?
- 7 A. I do not. I didn't prepare any foreclosure
- 8 documentation, so I do not.
- 9 Q. Okay. Do you know why foreclosure fees would be
- 10 charged to an account after a bankruptcy was filed?
- 11 A. Well, it looks like they were posted to the
- 12 account after. But that's -- it could possibly be that
- 13 we were billed that after the fact that they were --
- 14 that -- I mean, obviously the foreclosure sale would
- 15 have -- would have -- would have halted, but that
- 16 doesn't alleviate the fact there wasn't fees incurred
- in -- in that -- in that foreclosure.
- Q. Okay. And do you know how, for example, an
- 19 attorney fee is determined?
- 20 A. I do not.
- 21 Q. Okay. What about the next line, sale cost
- 22 foreclosure posting?
- 23 A. I do not.
- Q. Okay. The next line, document retrieval
- 25 foreclosure?

- 1 A. I do not.
- Q. Okay. And same for all of these charges relating
- 3 to the foreclosure?
- 4 A. That is correct.
- 5 Q. Okay. Do you know how the Proof of Claim fee is
- 6 determined?
- 7 A. I do not.
- Q. Okay. It appears on 06/29/07 that there was a
- 9 \$250 fee charged for Proof of Claim. Is that what you
- 10 see?
- 11 A. That's correct. That is what I see, yes.
- 12 Q. Okay. And then we have on July 6th of 2007
- debtor funds received in the amount of \$1,423.71?
- 14 A. Correct.
- 15 O. And that goes into the unapplied bucket, correct?
- 16 A. Correct.
- 17 Q. And then on the 9th of July of 2007 it appears
- 18 that those unapplied funds are applied to the July 2007
- 19 payment; is that correct?
- 20 A. That's correct.
- 21 Q. Okay. And then in August on the 10th we have
- 22 unapplied funds, and then on the 13th again they go to
- 23 the August '07 monthly mortgage payment?
- 24 A. Correct.
- Q. And then on August 28th, 2007 we have an attorney

- 1 fee for filing an objection to confirmation. Do you
- 2 know why the objection to confirmation was filed in this
- 3 case?
- 4 A. I do not.
- 5 Q. Okay. Do you know what an objection to
- 6 confirmation is?
- 7 A. I do.
- 8 Q. Okay. And then on September 11th of 2007,
- 9 unapplied funds; and then on the 12th it appears that
- 10 they're applied to the September payment?
- 11 A. Correct.
- 12 Q. October 15th, unapplied; October 16th, October
- 13 payment?
- 14 A. October payment on the 16th, okay, correct.
- Q. And then November 14th, '07 unapplied funds;
- 16 November 15th, applied to the November payment?
- 17 A. Correct.
- 18 O. Okay. On December 5th, '07 we have escrow
- 19 applied disbursed for county taxes?
- 20 A. Correct.
- Q. Which would be the \$4,515.19. And it looks like
- 22 that disbursement was added to the escrow balance; is
- 23 that correct?
- A. That is correct, yes.
- Q. Okay. And then the 17th we have unapplied funds

- 1 received?
- 2 A. Correct.
- Q. And the 18th they're applied to a monthly
- 4 mortgage payment?
- 5 A. That is correct.
- 6 Q. On the 20th we have a late charge assessed?
- 7 A. Correct.
- 8 Q. January of '08, unapplied funds -- or January '08
- 9 unapplied funds; and on the 14th we have -- we have the
- 10 funds applied. And then on the 18th a late charge is
- 11 assessed, and then on the 30th it's adjusted?
- 12 A. Yes. That was reimbursed. That was reversed
- 13 back off there.
- 14 Q. Do you know what happened there?
- 15 A. I do not.
- 16 Q. Okay. February 14th, unapplied funds; on the
- 17 15th applied to monthly mortgage payment for February
- 18 '08. And then it appears that Wells Fargo began
- 19 receiving trustee payments on February 28th of '08?
- 20 A. That is correct.
- Q. Okay. And then on February 14th of '08 it looks
- 22 like another payment was made which was applied on the
- 23 17th?
- 24 A. Correct.
- Q. And more trustee money on April 8th of '08?

- 1 A. Correct.
- Q. Followed by a regular payment on the 14th of
- 3 April, '08?
- 4 A. Correct.
- 5 O. And applied on April 15th of '08. Another
- 6 trustee payment on May 2nd of '08. Another regular
- 7 payment on May 15th of '08, which was applied on May
- 8 16th. Regular payment June 12th, '08. Am I correct so
- 9 far?
- 10 A. Correct, yes.
- 11 Q. Applied on June 13th of '08. Then on July 11th
- of '08 we have unapplied funds received; July 14th of
- 13 '08, applied. August of '08 unapplied funds received;
- 14 August 18th of '08 applied to a monthly payment,
- 15 correct?
- 16 A. Correct.
- 17 Q. Okay. Then on August 19th a late charge is
- 18 assessed. Does that make sense?
- 19 A. I can't answer as to why that late charge was
- assessed.
- Q. Okay. Would you agree it appears that the
- 22 payment was timely?
- 23 A. Correct.
- Q. September 11th of '08 payment received,
- 25 unapplied; September 12th applied to the September '08

- 1 payment, correct?
- 2 A. Correct.
- Q. October 7th of '08 trustee money; October 8th of
- 4 '08 -- what happened October 8th of '08?
- 5 A. Unapplied funds to monthly mortgage payment. So
- 6 there's trustee interest from the prior line where we
- 7 see trustee interest remaining unapplied. And again I'm
- 8 going to revert back to the beginning where on -- when
- 9 those payments come in we would ensure they're applied
- 10 properly.
- And once they are reviewed and the bankruptcy
- 12 department is aware that they need to be applied,
- 13 whether it be debtor payment, the trustee payment or
- 14 trustee interest; and it appears that -- that then they
- 15 were applied to the monthly mortgage payment.
- 16 Q. Okay. So a trustee payment was applied to a
- monthly mortgage payment; is that what you're saying?
- 18 A. Yeah. The remaining -- the trustee interest and
- 19 the remaining funds were applied to the monthly mortgage
- 20 payment. That's what it does appear to be, correct.
- Q. Okay. Am I correct that trustee money represents
- 22 prepetition arrears, money received from the trustee
- 23 prepetition arrears and interest on prepetition arrears?
- 24 A. The money in this particular claim, what it
- 25 appears -- and then again these could be -- once those

- 1 payments go into the central payment processing center,
- 2 whether from the debtor or the trustee, but it appears
- 3 that the payments coming from the debtor is the payments
- 4 -- prepetition payments. And the payments coming in
- 5 from the trustee is going toward postpetition payments
- 6 and interest. Not interest towards the account but
- 7 interest we're getting from the trustee.
- Q. Okay. So is there a way to see where the money
- 9 that is being applied on October 8th is coming from?
- 10 A. Yeah. If you looked at the -- we also have
- 11 bankruptcy history and bankruptcy notes, but that would
- 12 be duly noted in the bankruptcy notes or bankruptcy
- 13 history.
- 14 Q. Okay.
- 15 A. It's not specified on this particular ledger.
- 16 Q. But it would be in the unapplied funds bucket?
- 17 A. Correct.
- 18 Q. Okay. And looking at the entry above that on
- 19 10/07, it says trustee interest and then something about
- 20 remaining funds unapplied. Perhaps this is what you
- 21 just answered for me, but I'm not sure I understood. If
- 22 Wells Fargo receives money from the trustee, does it
- 23 place it in any bucket other than trustee funds?
- 24 A. When payments come into -- when payments are
- 25 received in our processing center -- payment processing

- 1 center, until those payments are determined where they
- 2 need to go -- in fact, we're going to send it down to
- 3 the bankruptcy department; is this a check from the
- 4 debtor or a check from the trustee. And of course the
- 5 trustee determines what amount is going towards payment
- 6 for us and what amount is going towards interest.
- 7 But in the interim it's going to go in that
- 8 suspense or hold account until the bankruptcy processing
- 9 center applying those payments determines where those
- 10 funds come from and where they need to be applied,
- 11 whether it's a debtor payment or a trustee payment.
- 12 Q. Okay.
- 13 A. So when you see suspense or unapplied funds,
- 14 that's because -- and we have 48 -- 48 hours that we
- 15 need to apply those funds. We need to put them
- 16 somewhere. We have to place those funds somewhere. So
- 17 you may see it go into a suspense or hold account until
- 18 the bankruptcy department that does the payment
- 19 processing would review the account and consider okay,
- 20 we're looking at this -- this bankruptcy; this is where
- 21 these funds need to go, this is where these funds need
- 22 to go.
- Q. But when I look at that entry on the 7th -- and
- 24 I'm not trying to argue. I just really am not sure that
- 25 I get it. Some of the money was immediately routed to

- 1 trustee, and the rest went to unapplied.
- 2 A. And we're looking at the 7th again?
- Q. Yes.
- 4 A. Okay. Trustee fund -- received trustee funds
- 5 interest, remaining funds unapplied. So the 840.21 --
- 6 yes, it does appear those were -- were applied and the
- 7 interest -- the trustee interest -- what it appears how
- 8 it's noted the trustee interest was applied but the
- 9 remaining funds were unapplied.
- 10 And again, without going back and looking at the
- 11 notes from the bankruptcy history, the bankruptcy notes,
- it would be hard to determine because it's not spelled
- out on this as far as -- and this particular history
- 14 doesn't show that suspense bucket, so to speak.
- 15 O. This is part of what -- if we keep going I think
- 16 you'll see why I'm so confused.
- 17 A. Okay.
- 18 Q. Then on the 14th it looks like you get debtor
- 19 funds?
- 20 A. Correct.
- 21 Q. Okay. They're immediately placed in unapplied,
- 22 and on the 15th of October they are applied --
- 23 A. Correct.
- Q. -- to the November mortgage payment.
- 25 A. Correct.

- 1 Q. Does -- that seems unusual to me that they would
- 2 be applied a month in advance.
- 3 A. Well, if you look back, though, the payment that
- 4 was made in October was for the past due October '08; so
- 5 your next postpetition due was November '08.
- 6 Q. And they make November '08 payment, which is
- 7 subsequently applied to December '08. So going back to
- 8 those trustee funds, it would appear that some of those
- 9 trustee funds were used to pay not a prebankruptcy debt
- 10 but a current monthly mortgage payment.
- 11 A. Okay. Without looking at how it was noted on the
- 12 account, I'm not going to be able to answer as to why
- 13 that occurred without looking at it closer, which would
- 14 be noted on our bankruptcy history or bankruptcy notes.
- 15 O. Okay. And then with the account current through
- 16 November of '08 it appears that on November 17th of 2008
- 17 a late charge was assessed. Does that make sense?
- 18 A. Again, I cannot answer as to why that late charge
- 19 was assessed.
- Q. Do you agree that it appears that the account was
- 21 current for November of '08?
- 22 A. Yes.
- Q. Okay. Then on the same day that the late charge
- 24 was assessed it appears that unapplied funds were
- 25 received; is that right, on the 17th of '08?

- 1 A. Unapplied funds to December 18th of '08, yes,
- 2 unapplied funds to the monthly mortgage payment,
- 3 correct.
- 4 Q. Then on the 18th it's applied to monthly mortgage
- 5 payment, correct?
- 6 A. Correct.
- 7 Q. Then on December 4th we receive trustee money?
- 8 A. Correct.
- 9 O. Then on December 11th a county tax disbursement
- 10 is made?
- 11 A. That is correct.
- 12 Q. December 15th, unapplied funds?
- 13 A. Correct.
- 14 Q. December 16th they're applied?
- 15 A. That is correct.
- 16 Q. Then here on the 26th you have another trustee
- 17 disbursement with remaining funds unapplied.
- 18 A. Uh-huh.
- 19 Q. Okay. Would you agree again looking at the
- 20 December 16th entry that the account is current through
- 21 January '09 at this point?
- 22 A. Would you repeat that?
- Q. Looking at the December 16th, '08 entry, it
- 24 appears that the funds received on the 15th were applied
- 25 towards the January '09 payment; is that correct?

- 1 A. That is correct.
- Q. Okay. And then it appears that on January 15th
- 3 the payment came in; is that correct?
- 4 A. That's correct.
- 5 Q. And then on January 16th it appears that those
- 6 funds were applied?
- 7 A. Correct.
- 8 Q. January 30th of 2009 -- we're almost there --
- 9 trustee payment?
- 10 A. Correct.
- 11 Q. January -- or February 18th there is a payment
- 12 that comes in?
- 13 A. Correct.
- Q. I don't see a late charge here, do you? It's a
- 15 payment that came in on the 18th.
- 16 A. No late charge.
- 17 Q. Okay. On the 20th it appears that the funds are
- 18 applied. On the 25th we have an adjustment. Can you
- 19 tell me what that adjustment represents?
- 20 A. It was an adjustment in funds that more -- it's
- 21 not noted on this; so without looking, again, back at a
- 22 closer history or notes on the account, I cannot
- 23 determine what that adjustment would be. It could be
- 24 potentially late fees that were adjusted and put on the
- 25 account.

- 1 Q. If we go over to the outstanding fee balance
- 2 line, it doesn't appear there's any change there,
- 3 correct?
- 4 A. Correct.
- 5 O. Then on March 6th something called a reversal of
- 6 payment?
- 7 A. Uh-huh.
- 8 Q. Can you tell me what that is?
- 9 A. Again, it is a reversal of funds. As to why that
- 10 occurred, without looking at the notes or the further
- 11 history on it because it's not explained in this ledger,
- 12 I cannot answer that.
- 0. Okay. On March 9th we have trustee interest and
- 14 unapplied funds?
- 15 A. Correct.
- 16 Q. March 10th the comments line says reversal of
- 17 funds to trustee interest, and it appears that -- as a
- 18 positive entry in the amount of \$956.50?
- 19 A. Correct.
- 20 O. What does that mean?
- 21 A. Again, there was funds reversed and put back into
- 22 trustee interest; but without looking at why that
- 23 occurred or notes on the account, I cannot determine why
- 24 that happened.
- Q. Okay. Let's go back -- well, I was thinking

- 1 maybe that was somehow a correction of the payment in
- 2 October that we identified that appeared to maybe use
- 3 trustee funds to make a payment?
- 4 A. It could possibly be. But again, without looking
- 5 -- since I did not apply the funds, without looking at
- 6 the notes on the account I cannot answer that.
- 7 Q. Understood. You'd agree, though, that's after
- 8 this lawsuit was filed, right? This lawsuit was filed
- 9 in I believe June of '08.
- 10 A. Well, this payment history goes up to April
- of '09; so you're correct, yes.
- 12 Q. Okay.
- 13 A. Yes. Am I still looking at the last page?
- 14 Q. Yeah. Almost there, almost there.
- 15 A. Okay.
- 16 Q. March 9th, trustee money for interest and other
- 17 funds which are unapplied. Then March 10th is the
- 18 reversal of trustee interest we just discussed. March
- 19 16th, unapplied funds from the debtor?
- 20 A. Correct.
- Q. And then March 18th it appears that the funds are
- 22 applied to the March '09 payment?
- 23 A. Correct.
- Q. Okay. So we're running a month ahead, and now
- 25 we're back on schedule presumably because of that

- 1 payment reversal?
- 2 A. That is what it appears, correct.
- Q. Can you tell me what the adjustment on March 20th
- 4 is?
- 5 A. Again, since I didn't apply these funds, without
- 6 looking at the notes I would not be able to answer that.
- 7 Q. Okay. And then can you tell me why on March 26th
- 8 with the account current postpetition an inspection fee
- 9 was assessed?
- 10 A. I cannot answer as to why that was assessed.
- 11 Q. Okay. In your experience is it typical to assess
- 12 inspection fees when an account is current postpetition
- in bankruptcy?
- 14 A. Again, to answer if it's typical, that's not --
- 15 it's not something that I have seen personally or what I
- 16 would say that I've seen personally be typical. But you
- 17 know, that --
- 18 O. Okay.
- 19 A. Without -- again, without looking at the notes on
- 20 it, it's hard for me to determine why that was assessed.
- Q. Okay. Now we've made it through. In reviewing
- 22 the account, did you identify any payments that were
- 23 late postpetition?
- A. Off of the payment history?
- Q. Well, in your review for today are you aware of

- 1 any late payments postpetition?
- 2 A. Not that I can recall.
- Q. Okay.
- 4 A. Without having --
- 5 Q. But you would agree that we've seen late charges
- 6 assessed postpetition?
- 7 A. I would agree that they are assessed on this,
- 8 correct.
- 9 MR. BARTHOLOW: Okay. I will pass the
- 10 witness. Thank you.
- 11 MR. ALFIERI: We will reserve our questions
- 12 for trial.
- With respect to the note, do you want me to make
- 14 you a copy of the original note? Have I given you a
- 15 copy?
- 16 MR. BARTHOLOW: I would like you to make a
- 17 copy of that note for me, please, yes.
- 18 MR. ALFIERI: I will do that.
- MR. BARTHOLOW: We're not stipulating as to
- 20 its originality, though.
- 21 MR. ALFIERI: I will make a copy of what
- 22 we -- of what Wells Fargo represents to be the original
- 23 note, and I will deliver that to Mr. Bartholow as soon
- 24 as the meeting is over.
- 25 (Deposition concluded, 4:10 p.m.)

								Page	e 154
1		(	CORRIGENDA	AND SIG	NATURE				
2	WITNESS:	TAMARA	SAVERY		DATE:	JULY	15,	2009	
3	PAGE/LINE		CORRECT	rion			RI	EASON	
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	Page 155					
1	I, TAMARA SAVERY, have read the foregoing					
2	deposition and hereby affix my signature that same is					
3	true and correct, except as noted above.					
4	TAMARA SAVERY					
5	IAMARA SAVERI					
6	STATE OF )					
7	COUNTY OF)					
8	BEFORE ME,, on this day					
9	personally appeared TAMARA SAVERY, known to me (or					
10	proved to me under oath or through					
11	) (description of identity					
12	card or other document) to be the person whose name is					
13	subscribed to the foregoing instrument and acknowledged					
14	to me that they executed the same for the purposes and					
15	consideration therein expressed.					
16	GIVEN UNDER my hand and seal of office this					
17	, day of, 2009.					
18						
19	NOTARY PUBLIC IN AND FOR					
20	THE STATE OF					
21	MY COMMISSION EXPIRES ON:					
22						
23	No Changes MadeAmendment Sheet(s) Attached					
24	FEDERICO GUEVARA III, ET AL. VS. WELLS FARGO BANK, N.A.					
25						

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Page 156
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              IN THE UNITED STATES BANKRUPTCY COURT
                    NORTHERN DISTRICT OF TEXAS
 2
                          DALLAS DIVISION
 3
     IN THE MATTER OF:
     FEDERICO GUEVARA III
 4
     HERLINDA GUEVARA
 5
           Plaintiffs,
                                 )CHAPTER 13 CASE NO. 07-32604
 6
     FEDERICO GUEVARA III
 7
     HERLINDA GUEVARA
                                ) ADV. PROC. NO. 08-03191
           Plaintiffs,
 8
     VS.
 9
     WELLS FARGO BANK, N.A.,
10
     SUCCESSORS BY MERGER TO
     WELLS FARGO HOME MORTGAGE,
     INC., ASSIGNS AND/OR
11
     SUCCESSORS IN INTEREST
12
          Defendant.
13
14
                     REPORTER'S CERTIFICATION
                       ORAL DEPOSITION OF
15
                           TAMARA SAVERY
                           JULY 15, 2009
16
17
           I, Sherry Patterson, Certified Shorthand Reporter
     in and for the State of Texas, hereby certify to the
18
     following:
19
20
           That the witness, TAMARA SAVERY, was duly sworn
21
     by the officer and that the transcript of the oral
22
     deposition is a true record of the testimony given by
23
    the witness;
           That the original deposition was delivered to MR.
24
25
     THEODORE O. BARTHOLOW, III.
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Page 157 1 That a copy of this certificate was served on all 2 parties and/or the witness shown herein on 3 I further certify that pursuant to FRCP Rule 4 30(f)(1) that the signature of the deponent: 5 6 \_\_\_X\_ was requested by the deponent or a party before the completion of the deposition and that the 7 signature is to be before any notary public and returned 8 within 30 days from the date of receipt of the 9 transcript. If returned, the attached Corrigenda and 10 11 Signature Page contains any changes and the reasons therefore: 12 13 \_\_\_\_ was not requested by the deponent or a party before the completion of the deposition. 14 I further certify that I am neither counsel for, 15 16 related to, nor employed by any of the parties or attorneys in the action in which this proceeding was 17 18 taken, and further that I am not financially or otherwise interested in the outcome of the action. 19 20 CERTIFIED to by me this \_\_\_\_\_ day of 21 \_\_\_\_\_, 2009. 22 SHERRY PATTERSON 23 Texas CSR No. 7607 Date of Expiration: 12/31/10 24 Firm Registration No. 345 2929 Carlisle Street, Suite 150 25 Dallas, Texas 75204 (214) 954-0352

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Page 158
 1
    COUNTY OF DALLAS
 2
    STATE OF TEXAS
 3
          I hereby certify that the witness was notified on
      _____ that the witness has 30 days or (_____
 4
    days per agreement of Counsel) after being notified by
 5
     the officer that the transcript is available for review
 6
    by the witness and if there are changes in the form or
 7
     substance to be made, then the witness shall sign a
 8
     statement reciting such changes and the reason given by
 9
10
    the witness for making them;
11
          That the witness' signature was/was not returned
    as of .
12
          Subscribed and sworn to on this, the _____
13
    day of _____, 2009.
14
15
16
                         SHERRY PATTERSON
17
                         Texas CSR No. 7607
                         Date of Expiration: 12/31/10
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                         Firm Registration No. 345
                         2929 Carlisle Street, Suite 150
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                         Dallas, Texas 75204
                         (214) 954-0352
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